



2020 Silver Beaver Award Recipient
February 9, 2021
Lou Salute

Louis Salute's service to and results for organizations has spanned from coast to coast. The impact realized through his involvement has transformed nonprofits at the financial, programmatic, and service delivery levels. Recently retired from a distinguished 37-year career with the Boy Scouts of America and the Boys and Girls Clubs of America, Lou continues to work with non-profits, professionally and as a volunteer to make the community a better place. Having raised annual, capital and endowment dollars from the community over his career gives Lou a unique perspective of not only fund raising, but friend raising.

With a motto of "Good enough isn't good enough," Lou has always strived to be "The best of the best," in all his endeavors with the organizations he guides. Challenges Lou has accepted and results he has attained include successful capital campaigns, retiring substantial organizational short and long-term debt while adding needed staff, establishing balanced operations, and initiating an endowment program that secured more than \$20 million in commitments in its first five years. Lou has also successfully taken operating funds to new heights.

Lou serves on two non-profit boards in Tucson. He has served as Vice President of Endowment, Vice President of Development, and is currently serving as Chairman of the Advisory Board for the Catalina Council, Boy Scouts of America. He also serves as a Board Member and former Treasurer for Jazz in January. His love for Scouting and passion for jazz continue to motivate Lou's involvement in the community. Lou is a graduate of Valparaiso University, with a degree in political communications and a minor in journalism.





Lou is a Life Scout and has served as a Cubmaster and Scoutmaster in the communities he served. Lou is a Vigil Member of the Order of the Arrow, served on several Wood Badge Staffs, taught several courses at Philmont Training Center and staffed positions at National Jamborees. Lou also serves as a Speaker in the National Scouting Ambassadors program.

Lou is a James E. West Fellow and a member of the Second Century Society in the Endowment. He was honored to receive the St. George Award from the Orange County Dioceses of the Catholic Church in California and will receive his 60th Scouting Anniversary Veteran Award in 2021.

