

## Minutes of the Council Executive Committee

August 16<sup>th</sup>, 2022

The meeting was opened at 5:03pm at the Council Service Center by Don Riegger, Council President. A quorum was present.

**Present:** Robert Bernheim, Jeff Hotchkiss, Jerry King, Steve Odenkirk, Don Riegger, and Kathy Winger.

### Summary of Action:

1. **Executive Board minutes** for July 9<sup>th</sup>, 2022, were reviewed. Acceptance was moved by Bernheim, seconded by King and **approved**.
  
2. **June & July Treasurer's report and financials** were presented by Treasurer King.
  - a. Introduction & Overview for July - The Council is beginning to see the challenges of poor revenue streams. Our net income is now at a deficit, and we are subsidizing our low cash position with interfund transfers from endowments. This is not yet a crisis but highlighted with low camp revenues this summer
  - b. Revenue:
    - Overall, our revenue is \$81K behind budget for the year.
    - Friends of Scouting: We are significantly above last year's contributions at this point (\$96K vice \$52K) but we budgeted for \$129K. Added \$2.3K last month.
    - Special Events: We are a bit behind our budget and last year (\$10K) with the Gala as a chance to catch up.
    - Camp: We are up by \$16K on revenues from last year, but lower trading post sales (\$3.5K less). We are well below budget of \$93K at just \$53K revenue from camp fees,
  - c. Expenses:
    - Overall, expenses are consistent with our budget (\$27K below for the year).
    - Employee Compensation: Although up 27% from last year, the staff is still extremely small and we are below budget (below \$45K).
    - Other: Insurance (up \$13K), Occupancy (up \$7K), Rental and Maintenance (up \$11K) and other various increases overall are up 25% over last year (up \$53K overall).

Odenkirk moved, Winger seconded, **approved** July Treasurer's report

Odenkirk moved, Winger seconded, **approved** June Treasurer's report

### 3. Resolution Approvals:

- a. After reviewing the Executive Committee approved our **IRS form 990** –  
Moved by Winger, seconded by Bernheim, **approved.**
- b. **Approval of an increase in our Council Program fee for 2023.**

*“Whereas, the Catalina Council has reviewed and developed a program fee (to cover Council cost of insurance, Occupancy expenses) of \$24 per registered member (excluding STEM Scouts, Scoutreach, Exploring) that is due at recharter and prorated at \$2.00 per month for additional registrations in the coming year;*

*And whereas, such policy has been reviewed by the Executive Board and accompanies this resolution; therefore, be it*

*Resolved, that the Catalina Council enacts its Council Program fee.”*

Winger moved, Bernheim seconded, **approved.**

### 4. Pillar Committee reports & updates

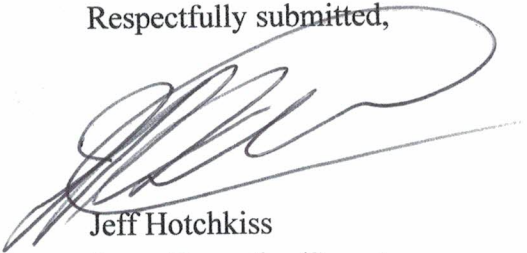
- a. Administration/People – VP Bernheim reported on the National bankruptcy call from earlier in the day. The BSA has responded top the judge with the next hearing set for September 1<sup>st</sup>. He also reported on a meeting with an insurance executive to review our current policies.
- b. Communications – no report
- c. Development – SE Hotchkiss updated us on the Council Popcorn kick-off and plans to participate in the El Tour de Tucson. He also updated the group on our enrollment in the combined federal campaign and shared his conversation with a grant writing firm.
- d. Membership – SE Hotchkiss reported for ASE Shoemake who was at a unit recruitment. Lots of activity with a need for applications to come into the office.
- e. Program – President Riegger reported on the plans being made for the summer of 2023
- f. Properties – VP Odenkirk reported on the rescheduling of this weekend’s Lawton improvement day, and updated the group on the capital projects at camp.
- g. Commissioner service – SE Hotchkiss shared the Council Performance Standards report.

**5. SE Minute:** SE Hotchkiss thanked all for their help in pulling off our weekend summer adventure programs. Lots of positive feedback from that effort.

**6. Closing:** The meeting was closed at 6:53 PM

Respectfully submitted,

Approved,



Jeff Hotchkiss  
Scout Executive/Secretary

Don Riegger  
Council President

Our next Board of Directors meeting is set for September 20<sup>th</sup> at 6pm

**Adoption of Council Program fee for 2023**

Whereas, the Catalina Council has reviewed and developed a program fee (to cover Council cost of insurance, Occupancy expenses) of \$24 per registered member (excluding STEM Scouts, Scoutreach, Exploring) that is due at recharter and prorated at \$2.00 per month for additional registrations in the coming year;

and

Whereas, such policy has been reviewed by the Executive Board and accompanies this resolution; therefore, be it

Resolved, that the Catalina Council enacts its Council Program fee.

Approved at duly convened meeting of Catalina Council Executive Committee on 8/16/22 where a quorum was present.



Don Riegger, Council President



Jeff Hotchkiss, Scout Executive