

Minutes of the Council Executive Committee

October 19th, 2021

The meeting was opened at 5:05 PM via Zoom & live by Kathy Winger, Council President. A quorum was present.

Present: Robert Bernheim, Roger Dahlgren, Jeff Hotchkiss, Jonathan Lang, Don Riegger and Kathy Winger.

Excused: Steve Odenkirk

Staff: Dan Rowland, Dustin Shoemake

Summary of Action:

I. Administrative Matters

- Approval of the September 21st Board of Director minutes. Moved by Lang, seconded by Bernheim. **Approved**

II. Treasurer's Report –Don Riegger delivered the report. The Council closed the third quarter with a robust September with \$90k in support and revenue mainly driven by early reporting of our popcorn sale. This reduced our operating deficit to (\$107k) which is nearly \$43k ahead of budget.

The Cars Coffee Clubs Derby was a major disappointment, but other events and activity revenue have made up some of the difference. Expenses continue under budget, and we did draw on \$50k of our internal credit line for cash flow.

Our second PPP loan has now been forgiven (\$120,412) and will be recognized in our October report. We have also claimed our ERTC tax credit of \$106k although the distributions of these funds have been severely delayed, as we still wait for last year's credit.

The Finance Committee has also begun considering initial options for strengthening our operating balance sheet, particularly as we enter post-bankruptcy in the new year.

Approval of September 2021 Financials moved by Dahlgran, seconded by Lang. **Approved**

III. Approvals

- Bill Dickinson has submitted his **resignation from the Executive Board** with regret. At this time his family situation precludes active service on the Board.

Vote to accept & acknowledge.

- **Council Advisory Board appointment**

Bill Dickinson has expressed a strong interest in continuing Scout service with our Advisory Board

Vote to appoint.

Both resolutions moved by Lang, seconded by Dahlgran. **Approved.**

IV. Updates and Discussion items

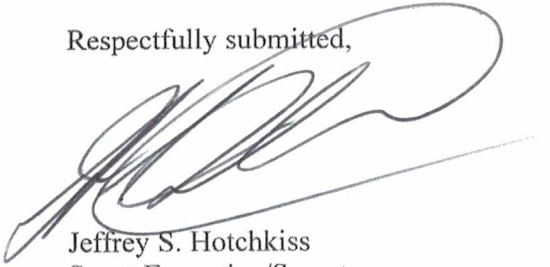
- Status of the National bankruptcy** – President Winger and VP of Admin Bernheim reported on a update letter that has been sent out to our key constituents, and about the timing of a settlement and a final payout from the Council. At this point the key hearing is set to begin on January 24th.
- Board of Directors Retreat** – President Winger reported on discussions among the Key 4 for a need for a retreat. It is time to regroup and discuss our plans forward for the next few years. We are looking to do a Friday afternoon in late January.
- Development update** – SE Hotchkiss reminded the committee about key things they could do for the upcoming Campfires and Candlelight Gala – attend, solicit auction gifts, encourage friend to attend and get signed on for the online auction. He also announced that the 2022 Friends of Scouting campaign will kick-off at our November Board of Directors meeting.
- Properties update** – SE Hotchkiss shared VP of Properties Odenkirk written report. Highlights included 140 at the Camp Lawton Service Day, the scheduling of two United Way days of caring for Lawton later this week the addition of the AZ Transportation Builders association to our December ABA workday at Double V Scout Ranch.
- Operations update** – VP of Operations Dahlgran reported on our slow progress with Fall recruitment in particular with non-reporting Cub Packs. He also reported on the success of our Cub Fun Fall day.

F. **Commissioner Service update** – Commissioner Lang shared our recent success with a new personalized invite system for our virtual Roundtable. He also shared our standing with the Council Performance standards. We are up in diversity and retention. Youth Protection training has now dropped from 100% to 91.7%. After much discussion the Committee recommends development of a plan to require yearly youth protection renewal that should be reviewed and voted on at next month’s Board of Director’s meeting.

V. **Scout Executive’s minute** – SE Hotchkiss thanked all for their hard work and encouraged everyone to support the upcoming Gala and auction.

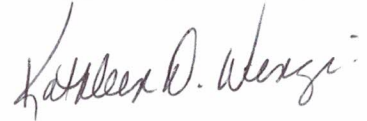
VI. **Adjournment at 6:45 PM**

Respectfully submitted,



Jeffrey S. Hotchkiss
Scout Executive/Secretary

Approved,



Kathy Winger
Council President

Next Board of Directors meeting – November 16th, 2021, at 6pm

Location to be determined