

Minutes of the Council Executive Committee**October 18th, 2022**

The meeting was opened at 5:01 pm at the Council Service Center & zoom by Don Riegger, Council President. A quorum was present.

Present: Robert Bernheim, Jeff Hotchkiss, Jerry King, Jonathan Lang, Steve Odenkirk, Don Riegger, and Rob Samuelsen.

Staff: Mike Korcheck, Dustin Shoemake

Summary of Action:

1. **Executive Board minutes** for September 20th, 2022, were reviewed. Acceptance was moved by Lang, seconded by Samuelsen. **Approved.**
2. **September Treasurer's report and financials** were presented by Treasurer King. Catalina Council financial trends are following normal BSA business cycle trends with an increase of liquidity and a decrease in debt ratios over the last year with a net income deficit for the year (-\$39K). This improved from last month (-\$72K) and is an improvement from last year's deficit (-\$107K).

The interfund loan continues to support our low cash position in Operations, but virtually no change from last month. Low cash remains a challenge with an increased accounts receivable.

REVENUES:

- We have remained ahead of budget for the last two months, but below budget for the year (-\$52K) due to the loss of budgeted camping revenues from the summer months.
- We remain behind the budget for Friends of Scouting for the year (although significantly above last year), but still growing a little each month (\$3,500 this month).

OPERATING FUND:

- With revenues below target for the year (\$647K vice \$699K budgeted), expenses also remain below budget (\$687K vice \$719K budgeted). Other expenses have been \$21K over budget due to increasing costs on many services, but employee costs are \$55K below due to the reduced staff costs.

CAPITAL FUND & ENDOWMENT FUND:

- Very little change in these funds over the last month. We will keep an eye out for market volatility and for bankruptcy payment to close out in October.

I project the BSA trends to continue the remainder of the year to remain below budget on revenues and expenses.

The Finance committee is now working on next year's budget to present at our November or December meeting.

Samuelsen moved, Odenkirk seconded, **approved** September Treasurer's report

3. Resolution Approvals:

- a. **Resolution to designate Institutional Head for Council Registered units -**
SE Hotchkiss explained the need for this as we have one United Methodist Church that would still like to sponsor a unit with the new national agreement. This maybe the new way to charter units after the national bankruptcy is finalized. Moved by Lang, seconded by Odenkirk, **approved**.
- b. **Yearly youth protection resolution** – After discussion the committee felt more research and a rewrite were in order. Tabled for a later meeting.

4. Pillar Committee reports & updates

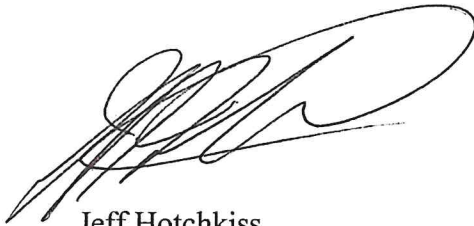
- a. Commissioner service – Commissioner Lang shared the Council Performance Standards report, our recharter status and unit health reports.
- b. Membership – SE Hotchkiss reported progress to date. We are now a plus in Cub Scouting for a year, and on track to grow overall by the end of the year. New unit organizations are still going slowly.
- c. Administration/People – VP Bernheim reported on the selection of a new insurance carrier for the council, the Mahoney group. We don't expect a lowering of insurance costs but do expect better service. He also reported on our payout from our endowment to the National bankruptcy survivor's trust. The National Council is on track to exit bankruptcy by the end of the first quarter.
- d. Development – VP Samuelsen has Jonathan Lang report on the success of our recent Gala. He also reported on success of our upcoming El Tour event.
- e. Program – SE Hotchkiss shared VP Dahlgran's written report.
- f. Properties – VP Odenkirk reported on the completion of the gabion box amphitheater at Camp Lawton and the upcoming United Way days of caring.
- g. Communications – no report

5. **SE Minute:** SE Hotchkiss reminded all that the Council is improving, not as fast as we would like, but we are moving forward. We are doing the right things for the long game of success.

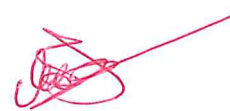
6. **Closing:** The meeting was closed at 6:34 PM

Respectfully submitted,

Approved,



Jeff Hotchkiss
Scout Executive/Secretary



Don Riegger
Council President

Our next Board of Directors meeting is set for 6pm on November 15th at the Community Foundation of Southern Arizona.

Note that we agreed that the next Executive Committee meeting will take place at the Council Service Center on December 13th at 5pm



**Local Council Resolution to Designate Institutional Head
For Council Registered Units**

Whereas the Catalina (Name of Local Council) desires to directly charter units in the name of the Local Council; and

Whereas the Local Council desires to designate a Council level volunteer(s) to serve as the Institutional Head for Council Registered Units:

Now Therefore the Local Council designates Jonathan Lang (Name of Council level Volunteers) to serve as Institutional Head for Council Registered Units.

THIS RESOLUTION TO BE EFFECTIVE UNTIL DECEMBER 31, 2023

*List Names: (as necessary)

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Council President:

Print Name: Don Riegger

Signature: *[Signature]*

Date: 10-18-2022

Council Commissioner:

Print Name: Jonathan Lang

Signature: *[Signature]*

Date: 10/18/22

Scout Executive:

Print Name: Jeff Hotchkiss

Signature: *[Signature]*

Date: 10/18/22