#### **Consolidated Financial Statements**

Years Ended December 31, 2022 and 2021





# WIPFLI

### **Independent Auditor's Report**

Board of Directors Catalina Council Inc., Boy Scouts of America Tucson, Arizona

#### Opinion

We have audited the consolidated financial statements of Catalina Council Inc., Boy Scouts of America (the "Council"), a nonprofit organization, which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements referred to above present fairly, in all material respects, the financial position of Catalina Council Inc., Boy Scouts of America as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America ("GAAP").

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Catalina Council Inc., Boy Scouts of America and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Catalina Council Inc., Boy Scouts of America's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Catalina Council Inc., Boy Scouts of America's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Catalina Council Inc., Boy Scouts of America's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Wigger LLP

Wipfli LLP Duluth, Minnesota

May 25, 2023

### **Consolidated Statement of Financial Position**

December 31, 2022

| Assets   | Operatin<br>Fund |                  | Capital<br>Fund | Eı | ndowment<br>Fund | 2022<br>Total   |
|--|------------------|------------------|-----------------|----|------------------|-----------------|
| Current assets:                                  |                  |                  |                 |    |                  |                 |
| Cash   | \$               | 123,541          | \$<br>31,402    | \$ | 12,742           | \$<br>167,685   |
| Short-term investments                           |                  | -                | -               |    | 78,862           | 78,862          |
| Accounts receivable                              |                  | 33,140           | -               |    | 475              | 33,615          |
| Contributions receivable - net<br>Inventories    |                  | 35,400           | 300             |    | 1,000            | 36,700          |
| Prepaid expenses                                 |                  | 2,910<br>31,271  | -               |    | -                | 2,910<br>31,271 |
| Total current assets                             |                  | 226,262          | 31,702          |    | 93,079           | 351,043         |
| Other assets:                                    |                  |                  |                 |    |                  |                 |
| Property held for sale                           |                  | 17,500           | 8,900           |    | -                | 26,400          |
| Property and equipment - net                     |                  | -                | ,<br>1,619,200  |    | -                | 1,619,200       |
| Right of use asset - operating lease             |                  | -                | 6,319           |    | -                | 6,319           |
| Right of use asset - financing lease             |                  | -                | 15,178          |    | -                | 15,178          |
| Investments                                      |                  | -                | -               |    | 1,058,608        | 1,058,608       |
| Total other assets                               |                  | 17,500           | 1,649,597       |    | 1,058,608        | 2,725,705       |
| TOTAL ASSETS                                     | \$               | 243,762          | \$<br>1,681,299 | \$ | 1,151,687        | \$<br>3,076,748 |
| Liabilities and Net Assets                       | 0                | perating<br>Fund | Capital<br>Fund | Eı | ndowment<br>Fund | 2022<br>Total   |
| Current liabilities:                             |                  |                  |                 |    |                  |                 |
| Accounts payable                                 | \$               | 21,744           | \$<br>253       | \$ | 812              | \$<br>22,809    |
| Accrued expenses                                 |                  | 27,391           | -               |    | -                | 27,391          |
| Custodial accounts                               |                  | 183,713          | -               |    | -                | 183,713         |
| Deferred revenue                                 |                  | 6,128            | -               |    | -                | 6,128           |
| Current portion of operating lease               |                  | -                | 1,051           |    | -                | 1,051           |
| Current portion of financing lease               |                  | -                | <br>5,050       |    | -                | <br>5,050       |
| Total current liabilities                        |                  | 238,976          | 6,354           |    | 812              | 246,142         |
| Noncurrent liabilities:                          |                  |                  |                 |    |                  |                 |
| Operating lease liability net of current portion |                  | -                | 5,102           |    | -                | 5,102           |
| Financing lease liability net of current portion |                  | -                | 10,330          |    | -                | 10,330          |
| Long-term debt                                   |                  | 149,900          | -               |    | -                | 149,900         |
| Total noncurrent liabilities                     |                  | 149,900          | 15,432          |    | -                | 165,332         |
| Total liabilities                                |                  | 388,876          | 21,786          |    | 812              | 411,474         |
| Net assets:                                      |                  |                  |                 |    |                  |                 |
| Without donor restrictions                       |                  | (191,355)        | 1,611,650       |    | 436,759          | 1,857,054       |
| With donor restrictions                          |                  | 46,241           | 47,863          |    | 714,116          | 808,220         |
| Total net assets                                 |                  | (145,114)        | 1,659,513       |    | 1,150,875        | 2,665,274       |
| TOTAL LIABILITIES AND NET ASSETS                 | \$               | 243,762          | \$<br>1,681,299 | \$ | 1,151,687        | \$<br>3,076,748 |

## **Consolidated Statement of Financial Position**

December 31, 2021

| Assets   | Operating<br>Fund |  |    | Capital Endowment<br>Fund Fund |    |   |    | 2021<br>Total   |
|--|-------------------|--|----|--------------------------------|----|---|----|---|
| Current assets:  |                   |  |    |                                |    |   |    |   |
| Cash   | \$                | 193,358  | \$ | 32,000                         | \$ | 9,050   | \$ | 234,408   |
| Short-term investments   |                   | -  |    | 315                            |    | 1,069,332   |    | 1,069,647   |
| Accounts receivable  |                   | 7,724  |    | -                              |    | 775   |    | 8,499   |
| Contributions receivable - net   |                   | 24,045   |    | 300                            |    | 1,000   |    | 25,345  |
| Inventories  |                   | 3,308  |    | -                              |    | -   |    | 3,308   |
| Prepaid expenses   |                   | 31,768   |    | -                              |    | -   |    | 31,768  |
| Total current assets   |                   | 260,203  |    | 32,615                         |    | 1,080,157   |    | 1,372,975   |
| Other assets:  |                   |  |    |                                |    |   |    |   |
| Property held for sale   |                   | 17,500   |    | 48,908                         |    | 442   |    | 66,850  |
| Property and equipment - net   |                   | · -  |    | 1,540,265                      |    | -   |    | 1,540,265   |
| Investments  |                   | -  |    | -                              |    | 1,532,389   |    | 1,532,389   |
| Total other assets   |                   | 17,500   |    | 1,589,173                      |    | 1,532,831   |    | 3,139,504   |
| TOTAL ASSETS   | \$                | 277,703  | \$ | 1,621,788                      | \$ | 2,612,988   | \$ | 4,512,479   |
| Liabilities and Net Assets   | 0                 | perating<br>Fund   |    | Capital<br>Fund                | Er | ndowment<br>Fund  |    | 2021<br>Total   |
| Current liabilities:   |                   |  |    |                                |    |   |    |   |
|  |                   |  |    |                                |    |   |    |   |
|  | ć                 | 10 210   | ć  |                                | ć  |   | ć  | 10 210  |
| Accounts payable   | \$                |  | \$ | -                              | \$ |   | \$ | 10,310  |
| Accounts payable<br>Accrued expenses   | \$                | 22,510   | \$ | -                              | \$ | -<br>1,080,484  | \$ | 1,102,994   |
| Accounts payable   | \$                |  | \$ | -<br>-<br>-                    | \$ |   | \$ |   |
| Accounts payable<br>Accrued expenses<br>Custodial accounts   | \$                | 22,510<br>209,710  | \$ | -<br>-<br>-                    | \$ |   | \$ | 1,102,994<br>209,710  |
| Accounts payable<br>Accrued expenses<br>Custodial accounts<br>Deferred Revenue   | \$                | 22,510<br>209,710<br>2,825   | \$ | -<br>-<br>-                    | \$ | 1,080,484<br>-<br>-   | \$ | 1,102,994<br>209,710<br>2,825   |
| Accounts payable<br>Accrued expenses<br>Custodial accounts<br>Deferred Revenue<br>Total current liabilities  | \$                | 22,510<br>209,710<br>2,825<br>245,355                                    | \$ | -<br>-<br>-                    | \$ | 1,080,484<br>-<br>-   | \$ | 1,102,994<br>209,710<br>2,825<br>1,325,839                                      |
| Accounts payable<br>Accrued expenses<br>Custodial accounts<br>Deferred Revenue<br>Total current liabilities<br>Long-term debt, net of current maturities<br>Total liabilities  | \$                | 22,510<br>209,710<br>2,825<br>245,355<br>149,900                         | \$ |                                | \$ | 1,080,484<br>-<br>-<br>1,080,484<br>-                         | \$ | 1,102,994<br>209,710<br>2,825<br>1,325,839<br>149,900                           |
| Accounts payable<br>Accrued expenses<br>Custodial accounts<br>Deferred Revenue<br>Total current liabilities<br>Long-term debt, net of current maturities<br>Total liabilities<br>Net assets:                               | \$                | 22,510<br>209,710<br>2,825<br>245,355<br>149,900<br>395,255              | \$ | -                              | \$ | 1,080,484<br>-<br>-<br>1,080,484<br>-<br>1,080,484            | \$ | 1,102,994<br>209,710<br>2,825<br>1,325,839<br>149,900<br>1,475,739              |
| Accounts payable<br>Accrued expenses<br>Custodial accounts<br>Deferred Revenue<br>Total current liabilities<br>Long-term debt, net of current maturities<br>Total liabilities<br>Net assets:<br>Without donor restrictions | \$                | 22,510<br>209,710<br>2,825<br>245,355<br>149,900<br>395,255<br>(147,028) | \$ | -<br>1,590,014                 | \$ | 1,080,484<br>-<br>-<br>1,080,484<br>-<br>1,080,484<br>738,170 | \$ | 1,102,994<br>209,710<br>2,825<br>1,325,839<br>149,900<br>1,475,739<br>2,181,156 |
| Accounts payable<br>Accrued expenses<br>Custodial accounts<br>Deferred Revenue<br>Total current liabilities<br>Long-term debt, net of current maturities<br>Total liabilities<br>Net assets:                               | \$                | 22,510<br>209,710<br>2,825<br>245,355<br>149,900<br>395,255              | \$ | -                              | \$ | 1,080,484<br>-<br>-<br>1,080,484<br>-<br>1,080,484            | \$ | 1,102,994<br>209,710<br>2,825<br>1,325,839<br>149,900<br>1,475,739              |
| Accounts payable<br>Accrued expenses<br>Custodial accounts<br>Deferred Revenue<br>Total current liabilities<br>Long-term debt, net of current maturities<br>Total liabilities<br>Net assets:<br>Without donor restrictions | \$                | 22,510<br>209,710<br>2,825<br>245,355<br>149,900<br>395,255<br>(147,028) | \$ | -<br>1,590,014                 | \$ | 1,080,484<br>-<br>-<br>1,080,484<br>-<br>1,080,484<br>738,170 | \$ | 1,102,994<br>209,710<br>2,825<br>1,325,839<br>149,900<br>1,475,739<br>2,181,156 |

# **Consolidated Statement of Activities and Changes in Net Assets**

Year Ended December 31, 2022

|  | C  | )perating<br>Fund |    | Capital<br>Fund |    | lowment<br>Fund      | 2022<br>Total      |
|--|----|-------------------|----|-----------------|----|----------------------|--------------------|
| Changes in net assets without donor restrictions:              |    |                   |    |                 |    |                      |                    |
| Direct support:  |    |                   |    |                 |    |                      |                    |
| Friends of Scouting  | \$ | 114,961           | \$ | -               | \$ | -                    | \$<br>114,961      |
| Project sales  |    | 5,982             | -  | -               | -  | -                    | 5,982              |
| Special events   |    | 119,258           |    | -               |    | -                    | 119,258            |
| Less: Direct cost of special events                            |    | (42,895)          |    | -               |    | (812)                | (43,707)           |
| Special events - Net   |    | 76,363            |    | -               |    | (812)                | 75,551             |
| Foundations and trusts   |    | 63,117            |    | -               |    | _                    | 63,117             |
| Other direct support   |    | 73,469            |    | -               |    | -                    | 73,469             |
| Total direct support   |    | 333,892           |    | -               |    | (812)                | 333,080            |
|  |    |                   |    |                 |    |                      |                    |
| Indirect support:  |    | 7 1 1 6           |    |                 |    |                      | 7 116              |
| United Way and other indirect support<br>Government grants     |    | 7,116<br>109,661  |    | -<br>45,424     |    | -                    | 7,116<br>155,085   |
|  |    | 109,001           |    | 43,424          |    | -                    | 155,085            |
| Total indirect support   |    | 116,777           |    | 45,424          |    | -                    | 162,201            |
| Net assets released from restriction                           |    | 28,520            |    | 28,020          |    | 81,718               | 138,258            |
| Revenue:   |    |                   |    |                 |    |                      |                    |
| Sales of supplies - Gross                                      |    | 1,942             |    | -               |    | -                    | 1,942              |
| Product sales - Gross  |    | 207,183           |    | _               |    | -                    | 207,183            |
| Less: Cost of goods sold                                       |    | (69,318)          |    | -               |    | -                    | (69,318)           |
| Less: Commissions paid to units                                |    | (67,270)          |    | -               |    | -                    | (67,270)           |
| Net product sales  |    | 70,595            |    | -               |    | -                    | 70,595             |
|  |    | 72.222            |    |                 |    |                      | 72.222             |
| Camping revenue  |    | 73,232            |    | -               |    | -                    | 73,232             |
| Activity revenue   |    | 18,851            |    | -<br>(215)      |    | -                    | 18,851             |
| Interest and dividend income - net                             |    | 110,520           |    | (315)           |    | (112,317)<br>140,399 | (2,112)<br>140,399 |
| Realized gain on investments<br>Unrealized loss on investments |    | -                 |    | -               |    | (362,146)            | (362,146)          |
| Gain on disposal of assets                                     |    | -                 |    | -<br>4,249      |    | 4,058                | (302,140)<br>8,307 |
| Other  |    | 96,543            |    | -,243           |    | 4,038<br>500         | 97,043             |
| Total revenue  |    | 371,683           |    | 3,934           |    | (329,506)            | 46,111             |
| Total support and revenue                                      |    | 850,872           |    | 77,378          |    | (248,600)            | 679,650            |
|  |    | 000,072           |    | ,,,,,,,,,       |    | (0,000)              | 0, 0,000           |

# Consolidated Statement of Activities and Changes in Net Assets (Continued)

Year Ended December 31, 2022

|  | C  | )perating<br>Fund | Capital<br>Fund | Er | ndowment<br>Fund | 2022<br>Total  |
|--|----|-------------------|-----------------|----|------------------|----------------|
| Expenses:                                      |    |                   |                 |    |                  |                |
| Program services                               | \$ | 761,696           | \$<br>84,222    | \$ | 2,234            | \$<br>848,152  |
| Support services:                              |    |                   |                 |    |                  |                |
| Management and general                         |    | 69,504            | 734             |    | 24               | 70,262         |
| Fund-raising                                   |    | 65,455            | 1,832           |    | 53               | 67,340         |
| Total support services                         |    | 134,959           | 2,566           |    | 77               | 137,602        |
| Total functional expenses                      |    | 896,655           | 86,788          |    | 2,311            | 985,754        |
| Charter and National service fees              |    | 17,998            | -               |    | -                | 17,998         |
| Total expenses                                 |    | 914,653           | 86,788          |    | 2,311            | 1,003,752      |
| Change in net assets without                   |    |                   |                 |    |                  |                |
| donor restrictions                             |    | (63,781)          | (9,410)         |    | (250,911)        | (324,102)      |
| Changes in net assets with donor restrictions: |    |                   |                 |    |                  |                |
| Direct support:                                |    |                   |                 |    |                  |                |
| Friends of Scouting                            |    | 37,450            | -               |    | -                | 37,450         |
| Special events                                 |    | 7,835             | -               |    | -                | 7,835          |
| Capital campaign                               |    | -                 | 43,059          |    | -                | 43,059         |
| Legacies and bequests<br>Other direct support  |    | -                 | 1,050           |    | -<br>1,500       | 1,050<br>1,500 |
|  |    |                   |                 |    | 1,000            | 1,000          |
| Total direct support                           |    | 45,285            | 44,109          |    | 1,500            | 90,894         |
| Net assets released from restriction           |    | (28,520)          | (28,020)        |    | (81,718)         | (138,258)      |
| Change in net assets                           |    |                   |                 |    |                  |                |
| with donor restrictions                        |    | 16,765            | 16,089          |    | (80,218)         | (47,364)       |
| Change in total net assets                     |    | (47,016)          | <br>6,679       |    | (331,129)        | <br>(371,466)  |

# Consolidated Statement of Activities and Changes in Net Assets (Continued)

Year Ended December 31, 2022

|   | C  | Operating Capital Endowment<br>Fund Fund Fund |              | 2022<br>Total   |                 |
|---|----|---|--------------|-----------------|-----------------|
| Net assets, beginning of the year       |    |   |              |                 |                 |
| Without donor restrictions              | \$ | (147,028)                                     | \$ 1,590,014 | \$<br>738,170   | \$<br>2,181,156 |
| With donor restrictions                 |    | 29,476  | 31,774       | 794,334         | 855,584         |
| Total net assets, beginning of the year |    | (117,552)                                     | 1,621,788    | 1,532,504       | 3,036,740       |
| Transfers                               |    | 19,454  | 31,046       | (50,500)        | -               |
| Net assets, end of the year             |    |   |              |                 |                 |
| Without donor restrictions              |    | (191,355)                                     | 1,611,650    | 436,759         | 1,857,054       |
| With donor restrictions                 |    | 46,241  | 47,863       | 714,116         | 808,220         |
| Total net assets, end of the year       | \$ | (145,114)                                     | \$ 1,659,513 | \$<br>1,150,875 | \$<br>2,665,274 |

# **Consolidated Statement of Activities and Changes in Net Assets**

Year Ended December 31, 2021

|   | 0  | perating<br>Fund |   | apital<br>und | En | ndowment<br>Fund | 2021<br>Total |
|---|----|------------------|---|---------------|----|------------------|---------------|
|   |    |                  |   |               |    |                  |               |
| Changes in net assets without donor restrictions: |    |                  |   |               |    |                  |               |
| Direct support:                                   |    |                  |   |               |    |                  |               |
| Friends of Scouting                               | \$ | 79,654           | Ş |               | \$ | -                | \$<br>79,654  |
| Capital Campaign                                  |    | -                |   | 611           |    | -                | 611           |
| Special events                                    |    | 102,191          |   | -             |    | -                | 102,191       |
| Less: Direct cost of special events               |    | (14,552)         |   | -             |    | -                | (14,552)      |
| Special events - Net                              |    | 87,639           |   | -             |    | -                | 87,639        |
| Foundations and trusts                            |    | 61 257           |   |               |    |                  | 61 257        |
| Foundations and trusts<br>Legacies and bequests   |    | 61,357           |   | -             |    | - 210            | 61,357<br>210 |
| Other direct support                              |    | -<br>56,446      |   | 160,857       |    | 210              | 217,303       |
|   |    | 50,440           |   | 100,857       |    |                  | 217,303       |
| Total direct support                              |    | 285,096          |   | 161,468       |    | 210              | 446,774       |
| Indirect support:                                 |    |                  |   |               |    |                  |               |
| United Way and other indirect support             |    | 11,466           |   | _             |    | -                | 11,466        |
| Government grants                                 |    | 127,141          |   | -             |    | -                | 127,141       |
| Sovernment Brands                                 |    | 127,141          |   |               |    |                  | 127,141       |
| Total indirect support                            |    | 138,607          |   | -             |    | -                | 138,607       |
| Net assets released from restriction              |    | 30,000           |   | 2,700         |    | -                | 32,700        |
| Revenue:  |    |                  |   |               |    |                  |               |
| Sales of supplies - Gross                         |    | 2,972            |   | -             |    | -                | 2,972         |
| Less: Cost of goods sold                          |    | -,-              |   | -             |    | -                | -,            |
| Net sale of supplies                              |    | 2 0 7 2          |   |               |    |                  | 2 072         |
|   |    | 2,972            |   | -             |    | -                | 2,972         |
| Product sales - Gross                             |    | 162,261          |   | -             |    | -                | 162,261       |
| Less: Cost of goods sold                          |    | (57,583)         | ) | -             |    | -                | (57,583)      |
| Less: Commissions paid to units                   |    | (52,261)         |   | -             |    | -                | (52,261)      |
| Net product sales                                 |    | 52,417           |   | -             |    | -                | 52,417        |
| Camping revenue                                   |    | 58,429           |   | -             |    | -                | 58,429        |
| Activity revenue                                  |    | 25,715           |   | -             |    | -                | 25,715        |
| Interest and dividend income - net                |    | 106,500          |   | -             |    | (106,275)        | 225           |
| Realized gain on investments                      |    | -                |   | -             |    | 300,796          | 300,796       |
| Unrealized gain on investments                    |    | -                |   | 315           |    | 39,298           | 39,613        |
| Other   |    | 80,861           |   | 552           |    | 1,890            | 83,303        |
| Total revenue                                     |    | 326,894          |   | 867           |    | 235,709          | 563,470       |
| Total support and revenue                         |    | 780,597          |   | 165,035       |    | 235,919          | 1,181,551     |
| · ·······   |    |                  |   |               |    | ,                | ,,            |

# Consolidated Statement of Activities and Changes in Net Assets (Continued) Year Ended December 31, 2021

|  | 0  | perating<br>Fund | Capital<br>Fund | Endowment<br>Fund | 2021<br>Total |
|--|----|------------------|-----------------|-------------------|---------------|
| Expenses:                                      |    |                  |                 |                   |               |
| Program services                               | \$ | 637,368          | \$ 79,537       | \$-               | \$ 716,905    |
| Support services:                              |    |                  |                 |                   |               |
| Management and general                         |    | 52,830           | 1,222           | -                 | 54,052        |
| Fund-raising                                   |    | 71,487           | 2,510           |                   | 80,587        |
| Total support services                         |    | 124,317          | 3,732           | 6,590             | 134,639       |
| Total functional expenses                      |    | 761,685          | 83,269          | 6,590             | 851,544       |
| Contribution to settlement trust               |    | -                | -               | 1,080,484         | 1,080,484     |
| Charter and National service fees              |    | 15,750           | _               |                   | 15,750        |
| Total expenses                                 |    | 777,435          | 83,269          | 1,087,074         | 1,947,778     |
| Change in net assets without                   |    |                  |                 |                   |               |
| donor restrictions                             |    | 3,162            | 81,766          | (851,155)         | (766,227)     |
| Changes in net assets with donor restrictions: |    |                  |                 |                   |               |
| Direct support:                                |    |                  |                 |                   |               |
| Friends of Scouting                            |    | 26,023           | -               | -                 | 26,023        |
| Capital Campaign                               |    |                  | 29,000          |                   | 29,000        |
| Lagacies and bequests                          |    |                  | 674             |                   | 674           |
| Other direct support                           |    | 3,453            | -               | 12,427            | 15,880        |
| Total direct support                           |    | 29,476           | 29,674          | 12,427            | 71,577        |
| Net assets released from restriction           |    | (30,000)         | (2,700          | ) -               | (32,700)      |
| Change in net assets                           |    |                  |                 |                   |               |
| with donor restrictions                        |    | (524)            | 26,974          | 12,427            | 38,877        |
| Change in total net assets                     |    | 2,638            | 108,740         | (838,728)         | (727,350)     |

### Consolidated Statement of Activities and Changes in Net Assets (Continued)

Year Ended December 31, 2021

|   | 0  | perating<br>Fund | Capital<br>Fund | E  | ndowment<br>Fund | 2021<br>Total   |
|---|----|------------------|-----------------|----|------------------|-----------------|
| Net assets, beginning of the year       |    |                  |                 |    |                  |                 |
| Without donor restrictions              | \$ | (284,627) \$     | 1,493,663       | \$ | 1,738,347        | \$<br>2,947,383 |
| With donor restrictions                 |    | 30,000           | 4,800           |    | 781,907          | 816,707         |
|   |    |                  |                 |    |                  |                 |
| Total net assets, beginning of the year |    | (254,627)        | 1,498,463       |    | 2,520,254        | 3,764,090       |
| Interfund transfers                     |    | 134,437          | 14,585          |    | (149,022)        | -               |
| Net assets, end of the year             |    |                  |                 |    |                  |                 |
| Without donor restrictions              |    | (147,028)        | 1,590,014       |    | 738,170          | 2,181,156       |
| With donor restrictions                 |    | 29,476           | 31,774          |    | 794,334          | 855,584         |
| Total net assets, end of the year       | \$ | (117,552) \$     | 1,621,788       | \$ | 1,532,504        | \$<br>3,036,740 |

# **Consolidated Statement of Functional Expenses**

Year Ended December 31, 2022

|   |               |    | 9         | Sup | port Service | s  |          |               |
|---|---------------|----|-----------|-----|--------------|----|----------|---------------|
|   |               | Ma | anagement | •   | •            |    | Total    |               |
|   | Program       |    | and       |     | Fund -       |    | Support  | 2022          |
|   | Services      |    | General   |     | Raising      |    | Services | Total         |
|   |               |    |           |     |              |    |          |               |
| Employee compensation:                    |               |    |           |     |              |    |          |               |
| Salaries                                  | \$<br>359,239 | \$ | 7,587     | \$  | 18,969       | \$ | 26,556   | \$<br>385,795 |
| Employee benefits                         | 61,815        |    | 1,329     |     | 3,323        |    | 4,652    | 66,467        |
| Payroll taxes                             | 30,798        |    | 657       |     | 1,643        |    | 2,300    | 33,098        |
| Employee related                          | 803           |    | 17        |     | 43           |    | 60       | 863           |
| Total employee compensation               | 452,655       |    | 9,590     |     | 23,978       |    | 33,568   | 486,223       |
| Other expenses:                           |               |    |           |     |              |    |          |               |
| Professional fees                         | 80,391        |    | 1,689     |     | 14,095       |    | 15,784   | 96,175        |
| Supplies                                  | 25,427        |    | 490       |     | 3,910        |    | 4,400    | 29,827        |
| ••  | 25,427        |    | 490       |     | -            |    | -        |               |
| Supplies and other for special events     | -             |    | -         |     | 43,707       |    | 43,707   | 43,707        |
| Popcorn expenses                          | 69,318        |    | -         |     | -            |    | -        | 69,318        |
| Commissions paid to units                 | 67,270        |    | -         |     | -            |    | -        | 67,270        |
| Telephone<br>Destace and chinging         | 16,776        |    | 230       |     | 576          |    | 806      | 17,582        |
| Postage and shipping                      | 368           |    | 8         |     | 3,985        |    | 3,993    | 4,361         |
| Occupancy                                 | 85,133        |    | 396       |     | 989          |    | 1,385    | 86,518        |
| Rent and maintenance of equipment         | 23,007        |    | 282       |     | 706          |    | 988      | 23,995        |
| Printing and publications                 | 5,124         |    |           |     | 129          |    | 129      | 5,253         |
| Travel                                    | 23,920        |    | 253       |     | 632          |    | 885      | 24,805        |
| Conferences and meetings                  | 6,013         |    | 263       |     | 522          |    | 785      | 6,798         |
| Specific assistance to individuals        | 10,741        |    |           |     |              |    | -        | 10,741        |
| Recognition awards                        | 21,126        |    | 152       |     | 9,097        |    | 9,249    | 30,375        |
| Interest expense                          | 4,551         |    | 97        |     | 245          |    | 342      | 4,893         |
| Insurance                                 | 6,921         |    | 53,668    |     | 259          |    | 53,927   | 60,848        |
| Other expenses                            | 12,952        |    | 2,509     |     | 6,630        |    | 9,139    | 22,091        |
| Total other expenses                      | 459,038       |    | 60,037    |     | 85,482       |    | 145,519  | 604,557       |
| Expenses before depreciation              | 911,693       |    | 69,627    |     | 109,460      |    | 179,087  | 1,090,780     |
| Depreciation and amortization             | 73,047        |    | 635       |     | 1,587        |    | 2,222    | 75,269        |
|   | 73,047        |    | 000       |     | 1,507        |    | 2,222    | 75,205        |
| Total expenses                            | 984,740       |    | 70,262    |     | 111,047      |    | 181,309  | 1,166,049     |
| Less expenses included with revenue on    |               |    |           |     |              |    |          |               |
| the consolidated statement of activities: |               |    |           |     |              |    |          |               |
| Direct cost of special events             | -             |    | -         |     | (43,707)     |    | (43,707) | (43,707)      |
| Cost of goods sold - popcorn              | (69,318)      |    | -         |     | -            |    | -        | (69,318)      |
| Commissions paid to units                 | (67,270)      |    | -         |     | -            |    | -        | (67,270)      |
| Total functional expenses                 | \$<br>848,152 | \$ | 70,262    | \$  | 67,340       | \$ | 137,602  | \$<br>985,754 |

# **Consolidated Statement of Functional Expenses**

Year Ended December 31, 2021

|   |    |                |    | 9         | Sup | port Service    | s  |            |    |                  |
|---|----|----------------|----|-----------|-----|-----------------|----|------------|----|------------------|
|   |    |                | Ma | anagement |     | •               |    | Total      |    |                  |
|   |    | Program        |    | and       |     | Fund -          |    | Support    |    | 2021             |
|   |    | Services       |    | General   |     | Raising         |    | Services   |    | Total            |
| Employee compensation:                            |    |                |    |           |     |                 |    |            |    |                  |
| Salaries  | \$ | 292,203        | Ś  | 15,307    | Ś   | 26,469          | Ś  | 41,776     | Ś  | 333,979          |
| Employee benefits                                 | Ŧ  | 54,990         | Ŧ  | 3,033     | Ŧ   | 5,244           | Ŧ  | 8,277      | Ŧ  | 63,267           |
| Payroll taxes                                     |    | 23,734         |    | 1,308     |     | 2,262           |    | 3,570      |    | 27,304           |
| Employee related                                  |    | 4,062          |    | 224       |     | 388             |    | 612        |    | 4,674            |
| Total employee compensation                       |    | 374,989        |    | 19,872    |     | 34,363          |    | 54,235     |    | 429,224          |
| Other expenses:                                   |    |                |    |           |     |                 |    |            |    |                  |
| Professional fees                                 |    | 72,647         |    | (4,437)   |     | 25,861          |    | 21,424     |    | 94,071           |
| Supplies  |    | 31,314         |    | (4,437)   |     | 2,838           |    | 2,951      |    | 34,265           |
| Supplies<br>Supplies and other for special events |    | 51,514         |    | 115       |     | 2,858<br>14,552 |    | 14,552     |    | 54,205<br>14,552 |
| Popcorn expenses                                  |    | -<br>57,583    |    | -         |     | 14,552          |    | 14,552     |    | 57,583           |
| Commissions paid to units                         |    | 52,261         |    | -         |     | -               |    | -          |    | 52,261           |
| •   |    | 14,145         |    | 466       |     | - 807           |    | -<br>1 222 |    | 15,418           |
| Telephone<br>Destage and chinning                 |    | 14,145<br>713  |    |           |     |                 |    | 1,273      |    | -                |
| Postage and shipping                              |    |                |    | 42        |     | 3,403           |    | 3,445      |    | 4,158            |
| Occupancy   |    | 88,857         |    | 776       |     | 2,055           |    | 2,831      |    | 91,688           |
| Rent and maintenance of equipment                 |    | 13,659         |    | 651       |     | 1,125           |    | 1,776      |    | 15,435           |
| Printing and publications                         |    | 980            |    | 274       |     | 360             |    | 360        |    | 1,340            |
| Travel  |    | 11,729         |    | 271       |     | 470             |    | 741        |    | 12,470           |
| Conferences and meetings                          |    | 2,393          |    | 63        |     | 108             |    | 171        |    | 2,564            |
| Specific assistance to individuals                |    | 4,551          |    | -         |     | -               |    | -          |    | 4,551            |
| Recognition awards                                |    | 18,670         |    | 314       |     | 2,788           |    | 3,102      |    | 21,772           |
| Interest expense                                  |    | 5 <i>,</i> 858 |    | 324       |     | 559             |    | 883        |    | 6,741            |
| Insurance   |    | 7,224          |    | 33,574    |     | 416             |    | 33,990     |    | 41,214           |
| Other expenses                                    |    | 5,072          |    | 801       |     | 3,322           |    | 4,123      |    | 9,195            |
| Total other expenses                              |    | 387,656        |    | 32,958    |     | 58,664          |    | 91,622     |    | 479,278          |
| Expenses before depreciation                      |    | 762,645        |    | 52,830    |     | 93,027          |    | 145,857    |    | 908,502          |
| Depreciation                                      |    | 64,104         |    | 1,222     |     | 2,112           |    | 3,334      |    | 67,438           |
| Total expenses                                    |    | 826,749        |    | 54,052    |     | 95,139          |    | 149,191    |    | 975,940          |
| Less expenses included with revenue on            |    |                |    |           |     |                 |    |            |    |                  |
| the consolidated statement of activities:         |    |                |    |           |     |                 |    |            |    |                  |
| Direct cost of special events                     |    | -              |    | -         |     | (14,552)        |    | (14,552)   |    | (14,552)         |
| Cost of goods sold                                |    | (57,583)       |    | -         |     | -               |    |            |    | (57,583)         |
| Commissions paid to units                         |    | (52,261)       |    | -         |     | -               |    | -          |    | (52,261)         |
| Total functional expenses                         | \$ | 716,905        | \$ | 54,052    | \$  | 80,587          | \$ | 134,639    | \$ | 851,544          |

# **Consolidated Statement of Cash Flows**

Year Ended December 31, 2022

|  | 0  | perating<br>Fund | Capital<br>Fund | Er | ndowment<br>Fund | 2022<br>Total   |
|--|----|------------------|-----------------|----|------------------|-----------------|
| Cash flows from operating activities:                |    |                  |                 |    |                  |                 |
| Change in net assets                                 | \$ | (47,016)         | \$<br>6,679     | \$ | (331,129)        | \$<br>(371,466) |
| Adjustments to reconcile change in net assets to net |    |                  | ŗ               |    |                  |                 |
| cash provided by (used in) operating activities:     |    |                  |                 |    |                  |                 |
| Depreciation and amortization                        |    | -                | 75,269          |    | -                | 75,269          |
| Gain on sale of property held for sale               |    | -                | (4,249)         |    | (4,058)          | (8,307)         |
| Noncash lease expense                                |    | -                | 202             |    | -                | 202             |
| Realized gain on investments                         |    | -                | -               |    | (140,399)        | (140,399)       |
| Unrealized loss on investments                       |    | -                | -               |    | 362,146          | 362,146         |
| Change in allowance for doubtful accounts            |    | 10,538           | -               |    | -                | 10,538          |
| Contributions restricted in perpetuity               |    | -                | -               |    | 1,500            | 1,500           |
| Changes in assets and liabilities:                   |    |                  |                 |    |                  |                 |
| Accounts receivable                                  |    | (25,416)         | -               |    | 300              | (25,116)        |
| Contributions receivable                             |    | (21,893)         | -               |    | -                | (21,893)        |
| Inventories  |    | 398              | -               |    | -                | 398             |
| Prepaid expenses                                     |    | 497              | -               |    | -                | 497             |
| Accounts payable                                     |    | 11,434           | 253             |    | 812              | 12,499          |
| Accrued expenses                                     |    | 4,881            | -               |    | (1,080,484)      | (1,075,603)     |
| Custodial accounts                                   |    | (25,997)         | -               |    | -                | (25,997)        |
| Deferred revenue                                     |    | 3,303            | -               |    | -                | 3,303           |
| Operating lease liabilities                          |    | -                | (368)           |    | -                | (368)           |
| Net cash provided by (used in) operating activities  |    | (89,271)         | 77,786          |    | (1,191,312)      | (1,202,797)     |
| Cash flows from investing activities:                |    |                  |                 |    |                  |                 |
| Purchases of property and equipment                  |    | -                | (149,229)       |    | -                | (149,229)       |
| Proceeds from sale of asset held for resale          |    | -                | 44,257          |    | 4,500            | 48,757          |
| Purchases of investments                             |    | -                | , -             |    | (20,000)         | (20,000)        |
| Proceeds from sales of investments                   |    | -                | -               |    | 272,034          | 272,034         |
| Net cash provided by (used in) investing activities  |    | -                | (104,972)       |    | 256,534          | 151,562         |
| Cash flows from financing activities:                |    |                  |                 |    |                  |                 |
| Principal payments on finance lease liability        |    | -                | (4,773)         |    | -                | (4,773)         |
| Transfers  |    | 19,454           | 31,046          |    | (50,500)         | ( !), / 0,      |
| Contributions restricted in perpetuity               |    |                  |                 |    | (1,500)          | (1,500)         |
|  |    |                  |                 |    | (1,500)          | (1,500)         |
| Net cash (used in) financing activities              |    | 19,454           | 26,273          |    | (52,000)         | (6,273)         |
| Net decrease in cash and short-term investments      |    | (69,817)         | (913)           |    | (986,778)        | (1,057,508)     |
| Cash and short-term investments at beginning of year |    | 193,358          | 32,315          |    | 1,078,382        | 1,304,055       |
| Cash and short-term investments at end of year       | \$ | 123,541          | \$<br>31,402    | \$ | 91,604           | \$<br>246,547   |

## Consolidated Statement of Cash Flows (Continued)

Year Ended December 31, 2022

|   | (  | Operating<br>Fund | Capital<br>Fund           | Er | ndowment<br>Fund | 2022<br>Total             |
|---|----|-------------------|---------------------------|----|------------------|---------------------------|
| Supplemental cash flow information<br>Cash paid for amounts included in the measurement   |    |                   |                           |    |                  |                           |
| of lease liabilities:<br>Operating cash flows from finance leases<br>Operating cash flows from operating leases<br>Financing cash flows from finance leases | \$ | -<br>-            | \$<br>271<br>222<br>4,975 | \$ | -<br>-<br>-      | \$<br>271<br>222<br>4,975 |
| Right-of-use assets obtained in exchange for new<br>finance lease liabilities<br>Right-of-use assets obtained in exchange for new                           |    | -                 | 20,355                    |    | -                | 20,355                    |
| operating lease liabilities   |    | -                 | 6,319                     |    | -                | 6,319                     |
| Cash paid for interest  |    | -                 | 4,893                     |    | -                | 4,893                     |

# **Consolidated Statement of Cash Flows**

Year Ended December 31, 2021

|  | 0  | perating<br>Fund | Capital<br>Fund | Er | ndowment<br>Fund   |    | 2021<br>Total     |
|--|----|------------------|-----------------|----|--------------------|----|-------------------|
| Cash flows from operating activities:                |    |                  |                 |    |                    |    |                   |
| Change in net assets                                 | \$ | 2,638            | \$<br>108,740   | \$ | (838,728)          | \$ | (727,350)         |
| Adjustments to reconcile change in net assets to net | ·  | ,                | ,               | •  | ( ) )              | ·  | ( , ,             |
| cash provided by (used in) operating activities:     |    |                  |                 |    |                    |    |                   |
| Depreciation   |    | -                | 67,438          |    | -                  |    | 67,438            |
| Realized gain on investments                         |    | -                | -               |    | (300,796)          |    | (300,796)         |
| Unrealized gain on investments                       |    | -                | (315)           |    | (39,298)           |    | (39,613)          |
| Change in allowance for doubtful accounts            |    | 10,538           | -               |    | -                  |    | 10,538            |
| Contributions restricted in perpetuity               |    | -                | -               |    | 12,427             |    | 12,427            |
| Forgiveness of debt                                  |    | -                | (55,000)        |    | -                  |    | (55 <i>,</i> 000) |
| Changes in assets and liabilities:                   |    |                  |                 |    |                    |    |                   |
| Accounts receivable                                  |    | 19,840           | -               |    | 352                |    | 20,192            |
| Contributions receivable                             |    | (7,576)          | -               |    | (1,000)            |    | (8 <i>,</i> 576)  |
| Inventories  |    | (398)            | -               |    | -                  |    | (398)             |
| Prepaid expenses                                     |    | (9,084)          | -               |    | 2,396              |    | (6 <i>,</i> 688)  |
| Interfund loans                                      |    | (82,547)         | -               |    | 82,547             |    | -                 |
| Accounts payable                                     |    | (3,551)          | -               |    | -                  |    | (3,551)           |
| Accrued expenses                                     |    | (16,948)         | -               |    | 1,080,484          |    | 1,063,536         |
| Custodial accounts                                   |    | 7,878            | -               |    | -                  |    | 7,878             |
| Deferred revenue                                     |    | 2,825            | -               |    | -                  |    | 2,825             |
| Net cash provided by (used in) operating activities  |    | (76,385)         | 120,863         |    | (1,616)            |    | 42,862            |
| Cash flows from investing activities:                |    |                  |                 |    |                    |    |                   |
| Purchases of property and equipment                  |    | -                | (85,685)        |    | -                  |    | (85,685)          |
| Purchase of asset held for resale                    |    | -                | (35,457)        |    | -                  |    | (35,457)          |
| Purchases of investments                             |    | -                |                 |    | (198,417)          |    | (198,417)         |
| Proceeds from sales of investments                   |    | -                | 315             |    | 1,330,700          |    | 1,331,015         |
| Net cash provided by (used in) investing activities  |    | -                | (120,827)       |    | 1,132,283          |    | 1,011,456         |
|  |    |                  |                 |    |                    |    |                   |
| Cash flows from financing activities:                |    |                  |                 |    | (                  |    |                   |
| Contributions restricted in perpetuity               |    | -                | -               |    | (12,427)           |    | (12,427)          |
| Proceeds from long-term debt                         |    | 134,437          | 14,585          |    | (149,022)          |    | -                 |
| Net cash provided by (used in) financing activities  |    | 134,437          | 14,585          |    | (161,449)          |    | (12,427)          |
| Net increase in cash and short-term investments      |    | 58,052           | 14,621          |    | 969,218            |    | 1,041,891         |
| Cash and short-term investments at beginning of year |    | 135,306          | 14,021          |    | 909,218<br>109,164 |    | 262,164           |
| Cash and short-term investments at end of year       | \$ | · · ·            | \$<br>32,315    | \$ | 1,078,382          | \$ | 1,304,055         |

### **Note 1: Summary of Significant Accounting Policies**

#### **Nature of Operations**

Catalina Council, Boy Scouts of America (the "Council") is a nonprofit charitable organization serving the families of Cochise, Pima, Santa Cruz and southeastern Pinal counties in Southern Arizona. The Council Service Center is located in Tucson, Arizona. Council camps include the Double V Scout Ranch in western Pima County and Camp Lawton in the Santa Catalina Mountains, on Mount Lemmon. The Council is devoted to promoting, within the territory covered by the charter from time to time granted it by the Boy Scouts of America and in accordance with the Congressional Charter, Bylaws, and Rules and Regulations of the Boy Scouts of America, the Scouting program of promoting the ability of youth to do things for themselves and others, training them in Scoutcraft, and teaching them patriotism, courage, self-reliance, and kindred virtues, using the methods which are now in common use by the Boys Scouts of America. The Council delivered the Scouting program to 2,428 youth members in 2022. The mission of the Boy Scouts of America is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

| Scout Oath                         | <u>Scout I</u> | Law      |
|------------------------------------|----------------|----------|
|                                    | A Scou         | t is:    |
| On my honor I will do my best to   | Trustworthy    | Obedient |
| do my duty to God and my country   | Loyal          | Cheerful |
| and to obey the Scout Law; to      | Helpful        | Thrifty  |
| help other people at all times; to | Friendly       | Brave    |
| keep myself physically strong,     | Courteous      | Clean    |
| mentally awake, and morally        | Kind           | Reverent |
| straight.                          |                |          |

The Boy Scouts of America will prepare every eligible youth in America to become a responsible, participating citizen and leader who is guided by the Scout Oath and Law.

The Council's programs are classified as follows:

**Lion Scouts** – A fun introduction to the Scouting program for kindergarten-age youth. Lions do adventures with their adult partners and other Lions every month. This program introduces youth and their families to Scouting and the outdoors as it builds a foundation of character. A Lion den is part of the Cub Scout pack.

**Tiger Scouts** – One-year, family-oriented program for a group of teams, each consisting of a first grade (or 7-yearold) boy or girl and an adult partner (usually a parent). A Tiger den is part of the Cub Scout pack.

**Cub Scouting** – Family and community-centered approach to learning citizenship, compassion, and courage through service projects, ceremonies, games, and other activities promoting character development and physical fitness.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### Nature of Operations (Continued)

**Scouts BSA** – Scouts BSA is a year-round program for youth 11-17 years old that provides fun, adventure, learning, challenge, and responsibility to help them become the best version of themselves.

**Venturing** – Provides experiences to help young men and women, ages 14 or 13 with completion of the eighth grade – through 20, become mature, responsible, caring adults. Young people learn leadership skills and participate in challenging outdoor activities, including having access to Boy Scout camping properties, a recognition program, and Youth Protection training.

**Leaning for Life** – Program that enables young people to become responsible individuals by teaching positive character traits, career development, leadership, and life skills so they can make ethical choices and achieve their full potential.

**STEM Scouts** – This is a pilot program (Coed – Ages 8-18) in Tucson, Arizona, focused on fun and exciting opportunities for elementary through high school boys and girls in science, technology, engineering, and mathematics (STEM). It encourages the natural curiosity of members and their sense of wonder about the world around them. The program helps young people understand how to apply STEM concepts in their everyday lives as well as develop leadership and communication skills. STEM program was discontinued in October 2022.

Families can choose to sign up their sons and daughters who are ages 5-10 for Cub Scouts. Chartered organizations may choose to establish a new girl pack, establish a pack that consists of girl dens and boy dens, or remain an all-boy pack. Cub Scout dens will be single gender – all boys or all girls. Using the same curriculum as the (now) former Boy Scouting program, Scouts BSA launched in February 2019, enabling all eligible youth ages 11-17, to earn the Eagle Scout rank. Scouts BSA is single gender – all-boy troops or all-girl troops. This unique approach allows the organization to maintain the integrity of the single-gender model while also meeting the needs of today's families.

The Council's website address is www.catalinacouncil.org.

#### Catalina Council, Boy Scouts of America Scoutreach LLC (Scoutreach)

The Council is the sole member of the Catalina Council, Boy Scouts of America Scoutreach LLC. Scoutreach was formed on October 14, 2014 for the purpose of receiving donations that qualify for the Arizona individual tax credit for the working poor.

#### **Boy Scouts Trust Fund**

The Boy Scouts Trust Fund ("Trust"), was formed on December 1, 2016 for the purpose of holding principal investments or property given to this Trust to invest and reinvest, unless the deed or legacy of a particular gift or gifts specifically authorizes or requires its retention and/or use for a specific purpose or project. Income available from the Trust is to be reported at least annually to the Council to be requisitioned and used for the general purposes of promoting and conducting the Council work.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### **Consolidated Financial Statements**

The accompanying consolidated financial statements present the accounts of the Council, Scoutreach, and the Trust. All intercompany balances and transactions have been eliminated in the consolidation. The Council, Scoutreach, and the Trust Fund are hereinafter collectively referred to as the "Council."

#### **Basis of Accounting**

The consolidated financial statements of the Council have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States.

#### **Basis of Presentation**

Net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Council and changes therein are classified and reported as follows:

- *Net Assets without Donor Restrictions* The part of net assets of the Council that is not subject to donor-imposed restrictions (donors include other types of contributors, including makers of certain grants).
- Net Assets with Donor Restrictions The part of net assets of the Council that is subject to donor-imposed
  restrictions (donors include other types of contributors, including makers of certain grants). Stipulations may
  be met, either by actions of the Council and/or passage of time. Other donor-imposed restrictions are
  perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. When a
  restriction expires, net assets with donor restrictions are transferred to net assets without donor restrictions
  and reported in the statement of activities as net assets released from restrictions.
- *Board-Designated Net Assets* Net assets without donor restrictions subject to self-imposed limits by action of the Council's Board of Directors. Board-designated net assets may be earmarked for future programs, investment, contingencies, purchase or construction of fixed assets, or other uses.

#### **Fund Accounting and Description of Funds**

To ensure observance of limitations and restrictions placed on the use of available resources, the accounts of the Council are maintained in accordance with the principles of fund accounting. Under such principles, resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purposes. The Council segregates and reports assets, liabilities, net assets, income, and expenses in three self-balancing funds as follows:

**Operating Fund** - The operating fund consists of expendable funds that are available for support of the Council's general operations.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### Fund Accounting and Description of Funds (Continued)

*Capital Fund* - The Council's net undepreciated investment in property and equipment less related debt and expenses for its campgrounds and service centers, and investments designated for capital additions.

**Endowment Fund** - Gifts, memorials, and bequests subject to donor stipulations that require the principal to be invested for perpetuity in donor-restricted endowment funds and amounts designated by the Board to be invested in Board-designated endowment funds. Investment income available for distribution is presented as net assets without donor restrictions.

#### Cash and short-term investments

The Council considers all short-term cash accounts to be cash equivalents. The Council considers short-term investments with an original maturity of three months or less to be cash equivalents. Short-term investments consist of bank sweep accounts held in brokerage accounts.

#### **Accounts Receivable**

Accounts receivable are recorded primarily for product sales and are reported at net realizable value if the amounts are due within one year. An allowance for doubtful accounts is based on an analysis of expected collection rates determined from experience. No allowance for doubtful accounts was considered necessary as of December 31, 2022 and 2021. It is the Council's policy to charge off uncollectible accounts receivable when management determines that the receivable will not be collected.

#### **Contributions Receivable**

Contributions receivable consists of Friends of Scouting, special events and other promises to give. Unconditional promises to give are recorded as receivables in the year promised. Conditional promises are recognized only when the conditions on which they depend are substantially met. Promises to give whose eventual uses are restricted by the donors are recorded as increases in net assets with donor restrictions. Promises to be collected in future periods are also recorded as an increase to net assets with donor restrictions and reclassified to net assets without donor restrictions when received, unless the donor's intention is to support current-period activities.

Contributions receivable expected to be collected in less than one year are reported at net realizable value. Contributions receivable that are expected to be collected in future years are recorded at the present value of estimated future cash flows on a discounted basis applicable to the years in which the promises were received. The amortization of the discount is recognized as contribution income over the duration of the promise.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### Contributions Receivable (Continued)

Management individually reviews all past due contribution receivable balances and estimates the portion, if any, of the balance that will not be collected. The carrying amounts of contribution receivable are reduced by allowances that reflect management's estimate of uncollectible amounts. As of December 31, 2022 and 2021, an allowance for uncollectible contributions of \$7,744 and \$0 was reported.

#### Inventories

Inventories consist of Scouting supplies and other items available for resale. Cost is determined using the first in first out method. Inventories as of December 31, 2022 and 2021 are stated at the lower of cost or net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation.

#### Investments

Investments are generally recorded at fair value based upon quoted market prices, when available, or estimates of fair value. Donated investments are recorded at fair value at the date of donation, or, if sold immediately after receipt, at the amount of sales proceeds received (which are considered a fair measure of the value at the date of donation). Those investments for which fair value is not readily determinable are carried at cost or, if donated, at fair value at the date of donation, or if no value can be estimated, at a nominal value. Investment income or loss and unrealized gains or losses are included in the consolidated statements of activities as increases or decreases in net assets without donor restrictions unless the income or loss is restricted by donor or law.

Investments are exposed to various risks such as significant world events, and interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial statements.

#### **Property and Equipment**

Land, buildings, and equipment purchased are recorded at cost. Improvements or betterments of a permanent nature are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. The costs of assets retired or otherwise disposed of, and the related accumulated depreciation, are eliminated from the accounts in the year of disposal. Gains or losses resulting from property disposals are credited or charged to the appropriate fund. Land, buildings, and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. It is the Council's policy to capitalize assets with a value of \$1,000 or more and with a useful life greater than one year.

Construction in progress represents costs incurred on the construction of assets that have not been completed or placed in service as of the end of the year.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### **Impairment of Long-Lived Assets**

The Council reviews long-lived assets, including property and equipment and intangible assets, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the estimated future cash flows from the use of the asset and its fair value are less than the carrying amount of that asset. The Council has not recognized any impairment of long lived assets during 2022 or 2021.

#### **Custodial Accounts**

The Council acts as the fiscal sponsor for various other scouting units. As the fiscal sponsor, the Council coordinates the financial activities, through the receipt and disbursement of funds, on behalf of the various units. Revenue and expenses are not recognized in the accompanying consolidated statements of activities. Cash receipts in excess of disbursements are reflected in the custodial accounts liability in the consolidated statements of financial position.

#### **Contribution and Grant Revenue**

Contributions, including promises to give, are considered conditional or unconditional, depending on the nature and existence of any donor or grantor conditions. A contribution or promise to give contains a donor or grantor condition when both of the following are present:

- An explicit identifying of a barrier, that is more than trivial, that must be overcome before the revenue can be earned and recognized
- An implicit right of return of assets transferred or a right of release of a donor or grantor's obligation to transfer assets promised, if the condition is not met

Conditional contributions are recognized when the barrier(s) to entitlement are overcome. Unconditional contributions are recognized as revenue when received.

Unconditional contributions or conditional contributions in which the conditions have been substantially met or explicitly waived by the donor are recorded as support with or without donor restrictions, depending on the existence and nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions expire in the fiscal year in which the contributions are recognized.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### Contribution and Grant Revenue (Continued)

At December 31, 2022, the Council also recorded in its financial statements \$155,061 in grant revenue from filing Forms 941X, Adjusted Employer's Quarterly Federal Tax Return or Claim for Refund, in order to receive amounts to which it is entitled under the Employee Retention Credit (ERC), which is a refundable credit against certain payroll taxes allowed to an eligible employer for qualifying wages, that was established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act and further amended by the Consolidated Appropriations Act (CAA) and the American Rescue Plan (ARP). Laws and regulations concerning government programs, including the ERC, are complex and subject to varying interpretations. Claims made under the CARES Act may also be subject to retroactive audit and review, including a five year extended status of limitation. There can be no assurance that regulatory authorities will not challenge the Council's claim to the ERC, and it is not possible to determine the impact (if any) this would have upon the Council.

#### **Donated Materials, Facilities, and Services**

Donated land, buildings, equipment, investments, and other noncash donations are recorded as contributions at their fair market value at their date of donation. The Council reports the donations as support without donor restrictions, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets must be used, and gifts of cash or other assets that must be used to acquire long-lived assets are reported as net assets with donor restrictions. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Council reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated services that do not either require specialized skills or enhance nonfinancial assets are not recorded in the accompanying consolidated financial statements because no objective basis is available to measure the value of such services. A substantial number of volunteers have donated significant amounts of their time to the Council's program services and its fundraising campaigns, the value of which is not recorded in the accompanying consolidated financial statements.

#### **Revenue Recognition**

Revenue from Exchange Transactions: The Council recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*, as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Council records the following exchange transaction revenue in its statements of activities and changes in net assets for the years ending December 31, 2022 and 2021:

### Note 1: Summary of Significant Accounting Policies (Continued)

#### Revenue Recognition (Continued)

**Trading Post sales** - The Council's Service Center sells select Scouting-related items, primarily patches. The Council also operates a Trading Post at its summer camp, which sells Scouting-related merchandise on a retail basis to customers. The performance obligation is the delivery of the good to the customer. The transaction price is established by the Council based on retail prices suggested by the suppliers. As each item is individually priced, no allocation of the transaction price is necessary. The Council recognizes revenue as the customer pays and takes possession of the merchandise. Some merchandise is sold with a right of return. If probable customer returns exist at the end of an accounting period, the Council estimates and records in its financial statements a liability for such returns, which offsets revenue. No liability for probable customer returns was considered necessary as of December 31, 2022 and 2021.

Product sales - To help Scout packs and troops raise the money they need to fund programs and activities throughout the year, the Council participates in the Trail's End Popcorn program. Scout packs and troops purchase popcorn from the Council, which they then resell to customers. The Scout packs and troops earn a commission of 38% on each sale they make, which may be used to offset the price of the popcorn they purchase from the Council. The popcorn sale also helps the Council raise money in support of its programs. Popcorn sales to Scout units start in the fall of each year, with the units placing their orders online through the Trail's End website. The price the Scout unit pays for the popcorn is established by the Council, and each item is individually priced, so no allocation of the transaction price is required. Many BSA units are allowed to purchase popcorn "on account" with payment due at a later date. Per FASB ASU 2014-09, the Council is required to assess the probability of collecting these accounts receivable in order to determine whether there is a substantive transaction between the Council and the unit. In making this collectability assessment, the Council exercises judgment and considers all facts and circumstances, including its knowledge of the customer. The Council uses the Trail's End website to track and manage unit accounts receivable. With popcorn sales, the performance obligation is delivery of the product, which is fulfilled by the Council at predetermined times and locations. Revenue recognition occurs when the product has been delivered. The Council presents separately in its statements of activities and changes in net assets gross revenues from popcorn sales, cost of goods sold, and unit commissions (retained by or paid to the unit). Scout units have the right to return to the Council any unsold product, subject to a return-by date of November 12th. As of December 31, 2022 and 2021, minimal popcorn returns existed. Accordingly, no liability for probable customer returns was considered necessary.

**Camping and Activity revenue** - The Council conducts program-related experiences such as Day Camps, Day Hikes, Weekend Overnights, Camporees, and Summer Camps where the performance obligation is delivery of the program. Fees for camps and activities are set by the Council. For resident camps, fees include program supplies, meals, lodging, recognition items, staffing, and facility costs. As is customary, these items are not separately priced and are therefore considered to be one performance obligation. Activities such as the National Scout Jamboree may include a transportation component in the transaction price. Some special camp programs do incur additional fees (shooting sports, for example), which are separately priced. BSA activities such as Wood Badge may involve program supplies, recognition items, and meals, and are also considered to be one performance obligation. Fees collected in advance of delivery of the camp or activity are initially recognized as liabilities (deferred revenue) and are only recognized in the statements of activities after delivery of the program has occurred.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### Revenue Recognition (Continued)

Special event revenue - The Council conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event— the exchange component, and a portion represents a contribution to the Council. Unless a verifiable objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the Council. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The direct costs of the special events, which ultimately benefit the donor rather than the Council, are recorded as costs of direct donor benefits in the statement of activities and changes in net assets. The performance obligation is delivery of the event, which is usually accompanied by a presentation. The event fee is set by the Council. FASB ASU 2014-09 requires allocation of the transaction price to the performance obligations. Accordingly, the Council separately presents in its notes to financial statements the exchange and contribution components of the gross proceeds from special events. Special event fees collected by the Council in advance of its delivery are initially recognized as liabilities (deferred revenue) and recognized as special event revenue after delivery of the event. For special event fees received before year-end for an event to occur after year-end, the Council follows AICPA guidance where the inherent contribution is conditioned on the event taking place and is therefore treated as a refundable advance along with the exchange component.

**Other Revenue** - Other revenue consists of a Council activity fee and other miscellaneous revenue. Most fees are recognized as part of the annual registration (charter) process for units. Members who join mid-year are charged a pro-rata fee. Fees collected by the Council before year-end for the following year are initially recognized as liabilities (deferred revenue) and recorded in the following year. Other revenue is insignificant and is recognized when received.

Sales and other taxes the Council collects concurrent with revenue-producing activities are excluded from revenue.

#### **Property Held for Sale**

Properties held for sale are carried at their estimated fair market value.

#### ASC 842 Lease Accounting

The Council is a lessee in operating and financing leases. If the contract provides the Council the right to substantially all the economic benefits and the right to direct the use of the identified asset, it is considered to be or contain a lease. Right-of-use (ROU) assets and lease liabilities are recognized at the lease commencement date based on the present value of the future lease payments over the expected lease term. The ROU asset is also adjusted for any lease prepayments made, lease incentives received, and initial direct costs incurred.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### ASC 842 Lease Accounting (Continued)

The lease liability is initially and subsequently recognized based on the present value of its future lease payments. Variable payments are included in the future lease payments when those variable payments depend on an index or a rate. Increases (decreases) to variable lease payments due to subsequent changes in an index or rate are recorded as variable lease expense (income) in the future period in which they are incurred.

The discount rate used is the implicit rate in the lease contract, if it is readily determinable. The implicit rates of our leases are not readily determinable and accordingly, the Council has elected to use a risk-free rate for a term similar to the underlying lease as the discount rate.

The ROU asset for operating leases is subsequently measured throughout the lease term at the amount of the remeasured lease liability (i.e., present value of the remaining lease payments), plus unamortized initial direct costs, plus (minus) any prepaid (accrued) lease payments, less the unamortized balance of lease incentives received, and any impairment recognized. The ROU asset for finance leases is amortized on a straight-line basis over the lease term. For operating leases with lease payments that fluctuate over the lease term, the total lease costs are recognized on a straight-line basis over the lease term.

For all underlying classes of assets, the Council has elected to not recognize ROU assets and lease liabilities for short-term leases that have a lease term of 12 months or less at lease commencement and do not include an option to purchase the underlying asset that the Council is reasonably certain to exercise. Leases containing termination clauses in which either party may terminate the lease without cause and the notice period is less than 12 months are deemed short-term leases with lease costs included in short-term lease expense. The Council recognizes short-term lease cost on a straight-line basis over the lease term.

The Council made an accounting policy election for all underlying asset classes to not separate the lease components of a contract and its associated non-lease components such as lessor-provided maintenance and other services.

#### **Fair Value Measurements**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an ordinary transaction between market participants at the measurement date. A three-tier hierarchy prioritizes the inputs used in measuring fair value. These tiers include Level 1, defined as observable inputs such as quoted market prices in active markets; Level 2, defined as inputs other than quoted market prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore, requiring an entity to develop its own assumptions. The asset's or liability's fair value measurement within the hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### **Functional Allocation of Expenses**

The costs of providing the Scouting program and supporting services have been summarized on the consolidated statement of activities and changes in net assets on a functional basis. Most expenses can be directly attributed to the program or supporting functions. Certain categories of expenses are attributed to more than one functional category. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation, interest, and office and occupancy, which are allocated on a square-footage basis, as well as salaries and benefits and travel costs, which are allocated on the basis of estimates of time and effort. The basis of allocation of these expenses is the result of a time study of staff performed every 3 years. The percentage of time allocated to each of the programs and the supporting functions is based on the average of the results of three separate studies and is applied to the expenses that are allocated. In accordance with the policy of the National Council of the Boy Scouts of America (the "National Council"), the payment of the charter fee to the National Council is not allocated as a functional expense. The consolidated financial statements report expenses by function in the consolidated statements of functional expenses.

#### **Income Taxes**

The Council is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Council is classified as a public charity. The Council is also exempt from state income taxes under similar provisions of the State of Arizona. The Council currently has no unrelated business income.

The Council assesses whether it is more likely than not that a tax position will be sustained upon examination of the technical merits or the position, assuming the taxing authority has full knowledge of all information. If the tax position does not meet the more likely than not recognizion threshold, the benefit of the tax position is not recognized in the financial statements. The Council recorded no assets or liabilities for uncertain tax positions or unrecognized tax benefits.

#### **Use of Estimates**

The preparation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Subsequent Events

The Council has evaluated events and transactions for potential recognition or disclosure in the financial statements through May 25, 2023, which is the date the consolidated financial statements were available to be issued.

### Note 1: Summary of Significant Accounting Policies (Continued)

#### **Change in Accounting Policy**

As of January 1, 2022, the Council adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Non-Financial Assets* (Topic 958). The amendments in this update requires entities to present contributed nonfinancial assets as a separate line item in the statement of activities, expand disclosures on the various contributed nonfinancial assets recognized, including disaggregated category types, the valuation techniques and inputs used to arrive at fair value, and the policy for either monetizing or utilizing contributed nonfinancial assets. The ASU has been applied retrospectively to all periods presented, with no effect on net assets or previously issued financial statements.

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-02, *Leases* (Topic 842). ASU 2016-02 is intended to improve financial reporting of leasing transactions by requiring organizations that lease assets to recognize assets and liabilities for the rights and obligations created by leases on the balance sheet. This accounting update also requires additional disclosures surrounding the amount, timing, and uncertainty of cash flows arising from leases. The Council adopted this guidance for the year ended December 31, 2022, with modified retrospective application to January 1, 2022 through a cumulativeeffect adjustment. The Company has elected the package of practical expedients permitted in ASC Topic 842. Accordingly, the Council accounted for its existing operating leases as operating leases and capital leases as finance leases under the new guidance, without reassessing (a) whether the contracts contain a lease under ASC Topic 842, (b) whether the classification of the leases would be different in accordance with ASC Topic 842, or (c) whether any unamortized initial direct costs before transition adjustments (as of December 31, 2021) would have met the definition of initial direct costs in ASC Topic 842 at lease commencement. Similarly, the Council did not reassess service contracts evaluated for lease treatment under ASC 840 for embedded leases under ASC 842.

This standard did not have a material impact on the Council's net assets or cash flows from operations and had an immaterial impact on the Council's operating results. The most significant impact was the recognition of the ROU assets and lease obligations for operating leases.

### **Note 2: Accounts Receivable and Contract Balances**

Opening and closing balances for contract liabilities and accounts receivable arising from contracts with customers include:

|   | 12 | 2/31/2022 | 12/31/2021 | 1/1/2021  |
|---|----|-----------|------------|-----------|
| Accounts receivable                     | \$ | 33,615    | \$ 8,499   | \$ 28,691 |
| Contract liabilities - deferred revenue | \$ | 6,128     | \$ 2,825   | \$        |

### Note 2: Accounts Receivable and Contract Balances (Continued)

Contract assets arise when the Council transfers goods or services to a customer in advance of receiving consideration and the right to consideration is conditioned on something other than the passage of time. Contract assets are transferred to receivables when the right to receive consideration becomes unconditional and the Council is able to invoice the customer. The Council did not have any contract assets at December 31, 2022 or 2021 or January 1, 2021. Contract liabilities represent the Council's obligation to transfer goods or services to a customer when consideration has already been received from the customer. When transfer of control of the related good or service occurs, contract liabilities are reclassified, and revenue is recognized.

### **Note 3: Contributions Receivable**

Contributions receivable consisted of the following:

| As of December 31,  |    | 2022      | 2021   |
|---|----|-----------|--------|
|   |    |           |        |
| Friends of Scouting   | \$ | 43,144 \$ | 23,520 |
| Capital campaign  |    | 300       | 300    |
| Special events  |    | -         | 25     |
| Other direct  |    | 1,000     | 1,500  |
| <b>T</b>  | ~  |           | 25.245 |
| Total   | \$ | 44,444 \$ | 25,345 |
| Contributions receivable are expected to be collected as follows:<br>As of December 31, |    | 2022      | 2021   |
| Less than one year  | \$ | 44,444 \$ | 25,345 |
| Less allowance for doubtful accounts  |    | (7,744)   |        |
| Contributions receivable - net  | \$ | 36,700 \$ | 25,345 |

### Note 4: Property and Equipment

A summary of property and equipment is as follows:

|                          |                |           | Accumulated  |              |
|--------------------------|----------------|-----------|--------------|--------------|
| As of December 31, 2022  | Estimated Life | Cost      | Depreciation | Net          |
|                          |                |           |              |              |
| Land                     | \$             | 65,799    | \$-          | \$ 65,799    |
| Land improvements        | 5 - 30 yrs     | 304,435   | 185,422      | 119,013      |
| Buildings                | 5 - 50 yrs     | 2,056,088 | 1,035,013    | 1,021,075    |
| Leasehold improvements   | 20 yrs         | 508,028   | 304,486      | 203,542      |
| Camp equipment           | 5 - 40 yrs     | 144,889   | 94,952       | 49,937       |
| Office equipment         | 3 - 10 yrs     | 158,845   | 141,680      | 17,165       |
| Vehicles                 | 2 - 6 yrs      | 56,243    | 52,597       | 3,646        |
| Construction in progress |                | 139,023   | -            | 139,023      |
|                          |                |           |              |              |
| Total                    | \$             | 3,433,350 | \$ 1,814,150 | \$ 1,619,200 |

| As of December 31, 2021  | Estimated Life | Cost      | Accumulated<br>Depreciation | Net       |
|--------------------------|----------------|-----------|-----------------------------|-----------|
|                          |                |           |                             |           |
| Land                     | \$             | 65,799    | \$-\$                       | 65,799    |
| Land improvements        | 5 - 30 yrs     | 304,435   | 181,145                     | 123,290   |
| Buildings                | 5 - 50 yrs     | 2,026,689 | 998,223                     | 1,028,466 |
| Leasehold improvements   | 20 yrs         | 508,028   | 290,048                     | 217,980   |
| Camp equipment           | 5 - 40 yrs     | 141,065   | 86,516                      | 54,549    |
| Office equipment         | 3 - 10 yrs     | 181,768   | 160,522                     | 21,246    |
| Vehicles                 | 2 - 6 yrs      | 56,243    | 50,326                      | 5,917     |
| Construction in progress |                | 23,018    | -                           | 23,018    |
|                          |                |           |                             |           |
| Total                    | \$             | 3,307,045 | \$ 1,766,780 \$             | 1,540,265 |

Depreciation expense totaled \$70,294 and \$67,438 for the years ending December 31, 2022 and 2021, respectively.

### Note 5: Investments

Investments consisted of the following:

| As of December 31,  |    | 2022         | 2021      |
|---|----|--------------|-----------|
| Equities  | \$ | 847,617 \$   | 1,241,792 |
| Mutual funds:   | Ŷ  | 017,017 9    | 1,211,752 |
| Bond funds  |    | -            | 10,329    |
| Equity funds  |    | 198,385      | 239,703   |
| Real estate investment trusts (REITs)   |    | 12,606       | 40,565    |
|   |    |              |           |
| Total   | \$ | 1,058,608 \$ | 1,532,389 |
| Net investment income consisted of the following:<br>Years Ended December 31, |    | 2022         | 2021      |
| Interest and dividends  | \$ | 28,473 \$    | 35,664    |
| Realized gain   |    | 140,399      | 300,796   |
| Unrealized gain (loss)  |    | (362,146)    | 39,613    |
| Fees  |    | (30,585)     | (35,439)  |
| Total investment income   | \$ | (223,859) \$ | 340,634   |

Income from interest and dividends on investments and realized and unrealized gains and losses on the sales of investments ("Investment Income, Gains, and Losses") are recorded initially in the Endowment Fund. Distributions of Investment Income, Gains, and Losses from the Endowment Fund are recorded as income by the Operating and Capital Funds in the period in which the distributions are made in accordance with the Council's spending policy. For 2022 and 2021, investment expenses were \$30,585 and \$35,439 and were included in interest and dividend income-net in the consolidated statements of activities and changes in net assets.

### **Note 6: Fair Value Measurements**

Following is a description of the valuation methodologies used for assets measured at fair value.

- Mutual funds are valued at the daily closing price as reported by the fund. Mutual funds held by the Council
  are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds
  are required to publish their daily NAV and to transact at that price. The mutual funds held by the Council are
  deemed to be actively traded.
- Common stock and real estate investment trusts (REITs) are valued based on quoted market prices from active markets.
- Properties held for sale are valued by reference to property tax assessed values and other relevant information generated by market transactions.

### Note 6: Fair Value Measurements (Continued)

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair value. Furthermore, while the Council believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table presents the balances of assets and liabilities measured at fair value on a recurring basis by level within the fair value hierarchy:

|                                       | Fair Value of Assets as of December 31, 2022 |              |         |           |           |  |
|---------------------------------------|--|--------------|---------|-----------|-----------|--|
|                                       |  | Level 1      | Level 2 | Level 3   | Total     |  |
| Equities                              | \$   | 847,617 \$   | - \$    | - \$      | 847,617   |  |
| Mutual funds:                         |  |              |         |           |           |  |
| Equity funds                          |  | 198,385      | -       | -         | 198,385   |  |
| Real estate investment trusts (REITs) |  | 12,606       | -       | -         | 12,606    |  |
| Properties held for sale              |  | -            | -       | 26,400    | 26,400    |  |
| Total                                 | \$   | 1,058,608 \$ | - \$    | 26,400 \$ | 1,085,008 |  |

|                                       | Fair Value of Assets as of December 31, 2021 |              |         |           |           |  |
|---------------------------------------|--|--------------|---------|-----------|-----------|--|
|                                       |  | Level 1      | Level 2 | Level 3   | Total     |  |
| Equities                              | \$   | 1,241,792 \$ | - \$    | - \$      | 1,241,792 |  |
| Mutual funds:                         |  |              |         |           |           |  |
| Bond funds                            |  | 10,329       | -       | -         | 10,329    |  |
| Equity funds                          |  | 239,703      | -       | -         | 239,703   |  |
| Real estate investment trusts (REITs) |  | 40,565       | -       | -         | 40,565    |  |
| Properties held for sale              |  | -            | -       | 66,850    | 66,850    |  |
| Total                                 | \$   | 1,532,389 \$ | - \$    | 66,850 \$ | 1,599,239 |  |

There were no assets or liabilities measured at fair value on a nonrecurring basis as of December 31, 2022 and 2021.

#### Note 6: Fair Value Measurements (Continued)

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) consisted of properties held for sale, with activity as follows for the years ended December 31, 2022 and 2021:

| Years Ended December 31,  | 2022                             | 2021                  |
|---|----------------------------------|-----------------------|
| Beginning balance<br>Additions to property held for sale<br>Sales | \$<br>66,850 \$<br>-<br>(40,450) | 31,393<br>35,457<br>- |
| Ending balance  | \$<br>26,400 \$                  | 66,850                |

### Note 7: Endowments

The Council's endowments consist of eight individual funds established for specific purposes. Its endowments includes donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by accounting principles generally accepted in the United States, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Council is subject to the State Prudent Management of Institutional Funds Act (SPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the Board of Directors appropriates such amounts for expenditure. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Board of Directors has interpreted SPMIFA as not requiring the maintenance of the purchasing power of the original gift amount that was contributed to an endowment fund, unless a donor stipulates to the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Council considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Council has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with SPMIFA, the Council considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Council and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Council
- (7) The investment policies of the Council

### Note 7: Endowments (Continued)

#### Return Objectives and Risk Parameters

The Council has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to operations of the Council by its endowment while seeking to maintain purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Council must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds.

Under this policy, as approved by the Executive Board, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index, Russell 1000 Value and EAFE while assuming a moderate level of investment risk. The desired investment objective for the endowment fund is a long-term target rate of return of 6% per year on a rolling 5-year basis, while minimizing portfolio volatility.

Equity holdings in any one company should not exceed more than 10% of the market value of the Plan portfolio. Not more than 25% of the market portfolio should be invested in any one industry category. Equity holdings shall be readily marketable securities of corporations that are actively traded on the major U.S. exchanges, including NASDAQ. Additionally, if foreign issues are approved, ADR and ORD shares may be purchased. Cash reserves to cover up to two years' spending may be held in money market funds.

#### Investment Strategies

To satisfy its long-term rate-of-return objectives, the Council relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Council targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

#### Spending Policy

The Council adopted a Board-approved spending policy that allows the operating fund to receive and recognize investment earnings originating from the endowment fund. The policy allows an income withdrawal of up to 5% of the three year average balance of the endowment fund at the end of the second quarter of the previous budget year. In the event that two successive years of withdrawals result in a diminished current value of the endowment fund, the payout rate must be reviewed.

Composition of endowment net assets for the year ended December 31, 2022, was as follows:

|                                  |    |            | With Donor<br>Restrictions | Total     |
|----------------------------------|----|------------|----------------------------|-----------|
| Donor-restricted endowment funds | \$ | - \$       | 5 714,116 \$               | 714,116   |
| Board-designated endowment funds |    | 436,759    | -                          | 436,759   |
| Total                            | \$ | 436,759 \$ | 5 714,116 \$               | 1,150,875 |

### Note 7: Endowments (Continued)

Composition of endowment net assets for the year ended December 31, 2021, was as follows:

|                                  | D  | Without<br>Donor Wi<br>Restrictions Re |            | Total     |  |
|----------------------------------|----|--|------------|-----------|--|
| Donor-restricted endowment funds | \$ | - \$                                   | 794,334 \$ | 794,334   |  |
| Board-designated endowment funds |    | 738,170                                | -          | 738,170   |  |
| Total                            | \$ | 738,170 \$                             | 794,334 \$ | 1,532,504 |  |

Changes in endowment net assets for the year ended December 31, 2022 are as follows:

|   |    | Without     |              |           |
|---|----|-------------|--------------|-----------|
|   |    | Donor       | With Donor   |           |
|   | Re | estrictions | Restrictions | Total     |
|   | 4  | 700 470 6   |              | 4 533 504 |
| Endowment net assets, beginning of the year           | \$ | 738,170 \$  | , ,          | 1,532,504 |
| Contributions   |    | -           | 1,500        | 1,500     |
| Interest and dividends                                |    | 28,788      | -            | 28,788    |
| Realized and unrealized gains                         |    | (221,747)   | -            | (221,747) |
| Investment fees                                       |    | (24,054)    | -            | (24,054)  |
| Trustee fees  |    | (6,531)     | -            | (6,531)   |
| Miscellaneous expenses                                |    | (2,311)     | -            | (2,311)   |
| Miscellaneous income                                  |    | 3,746       | -            | 3,746     |
| Transfers   |    | 31,218      | (81,718)     | (50,500)  |
| Appropriation of endowment net assets for expenditure |    |             |              |           |
| pursuant to spending policy                           |    | (110,520)   | -            | (110,520) |
|   |    |             |              |           |
| Endowment net assets, end of year                     | \$ | 436,759 \$  | 5 714,116 \$ | 1,150,875 |

### Note 7: Endowments (Continued)

Changes in endowment net assets for the year ended December 31, 2021 are as follows:

|   | R  | Without<br>Donor<br>estrictions | With Donor<br>Restrictions | Total       |
|---|----|---------------------------------|----------------------------|-------------|
| Endowment net assets, beginning of the year           | \$ | 1,738,347                       | \$ 781,907 \$              | 2,520,254   |
| Contributions   | Ŧ  | 210                             | 12,427                     | 12,637      |
| Interest and dividends                                |    | 35,664                          | -                          | 35,664      |
| Realized and unrealized gains                         |    | 340,094                         | -                          | 340,094     |
| Investment fees                                       |    | (35,439)                        | -                          | (35,439)    |
| Trustee fees  |    | (6,590)                         | -                          | (6,590)     |
| Contribution to settlement trust                      |    | (1,080,484)                     | -                          | (1,080,484) |
| Miscellaneous income                                  |    | 1,890                           | -                          | 1,890       |
| Transfer  |    | (149,022)                       | -                          | (149,022)   |
| Appropriation of endowment net assets for expenditure |    |                                 |                            |             |
| pursuant to spending policy                           |    | (106,500)                       | -                          | (106,500)   |
|   |    |                                 |                            |             |
| Endowment net assets, end of year                     | \$ | 738,170 \$                      | \$ 794,334 \$              | 1,532,504   |

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor or SPMIFA requires the Council to retain as a fund of perpetual duration. Deficiencies of this nature result from unfavorable market fluctuations and would be included in net assets with donor restrictions. As of December 31, 2022 and 2021, there were no such deficiencies.

### Note 8: Long-Term Debt

The Council has the following long-term debt:

| December 31,  |   | 2022       | 2021    |
|---|---|------------|---------|
| Note dated July 15, 2020 to Small Business Administration for \$150,000, due in monthly payments of \$641 including interest at 2.75%, beginning December 2022 (payment of accrued interest only in 2022 through 2025) until July 2050 when remaining principal and interest is due. Secured by inventory, equipment, deposit accounts and accounts receivable. | Ś | 149,900 \$ | 149,900 |
| Total long-term debt  | Ś | 149.900 \$ | 149,900 |

### Note 8: Long-Term Debt (Continued)

Future maturities on long-term debt are as follows:

| Year Ended December 31, | 2022          |
|-------------------------|---------------|
|                         |               |
| 2023                    | \$<br>0       |
| 2024                    | 0             |
| 2025                    | 0             |
| 2026                    | 3,592         |
| 2027                    | 3,715         |
| Thereafter              | 142,593       |
|                         |               |
| Total                   | \$<br>149,900 |

#### Note 9: Leases

The Council leases a copier and a postage machine. The leases entered into do not include an option to renew.

The depreciable life of assets are limited by the expected lease term, unless there is a transfer of title or purchase option reasonably certain of exercise.

The Council's lease agreements do not contain any material residual value guarantees or material restrictive covenants. Payments due under the lease contracts include fixed payments.

### Note 9: Leases (Continued)

Components of lease expense were as follows for the year ended December 31, 2022:

| Lease cost                         |             |
|------------------------------------|-------------|
| Finance lease cost:                |             |
| Interest                           | \$<br>271   |
| Amortization of right-of-use asset | 4,975       |
| Operating lease cost               | 222         |
|                                    |             |
| Total lease cost                   | \$<br>5,468 |

Supplemental balance sheet information related to leases is as follows as of December 31, 2022:

| Weighted-average remaining lease term - Finance leases   | 3.00   |
|--|--------|
| Weighted-average remaining lease term - Operating leases | 5.08   |
| Weighted-average discount rate - Finance leases          | 1.50 % |
| Weighted-average discount rate - Operating leases        | 3.92 % |

Maturities of lease liabilities are as follows as of December 31, 2022:

|                       | perating    |       |           |
|-----------------------|-------------|-------|-----------|
|                       | Leases      | Finan | ce Leases |
|                       |             |       |           |
| 2023                  | \$<br>1,274 | \$    | 5,246     |
| 2024                  | 1,354       |       | 5,246     |
| 2025                  | 1,354       |       | 5,246     |
| 2026                  | 1,354       |       | -         |
| 2027                  | 1,354       |       | -         |
| Thereafter            | 114         |       | -         |
| Total lease payments  | 6,804       |       | 15,738    |
| Less imputed interest | (651)       |       | (358)     |
|                       |             |       |           |
| Total                 | \$<br>6,153 | \$    | 15,380    |

### Note 9: Leases (Continued)

#### Under ASC 840:

The Council has a non-cancelable operating lease for copiers through October 2025. Rent expense on this lease for the year ended December 31, 2021 was \$5,246.

#### **Note 10: Net Assets and Restrictions**

Net assets with donor restrictions are restricted for the following purposes or periods:

| Subject to expenditure for specified purpose:<br>Building and equipment maintenance<br>the scout Summer Adventure<br>$1,125$ $ 28,470$ $  28,470$ Lawton Scout Summer Adventure<br>Lub Scout resident camp<br>$1,125$ $  1,125$ $  1,125$ General operations<br>Capital campaign $ 1,723$ $ 1,723$ $ 1,723$ Capital campaign<br>purpose $ 17,670$ $ 17,670$ $ 17,670$ Total subject to expenditure for specified<br>purpose $2,250$ $47,863$ $ 50,113$ Subject to passage of time:<br>Friends of Scouting<br>Special events $37,450$ $  37,450$ Total subject to passage of time $43,991$ $  43,991$ Subject to endowment spending policy and<br>appropriation:<br>General use $  714,116$ $714,116$ Total net assets with donor restrictions\$ $46,241$ \$ $47,863$ \$ $714,116$ \$ $808,220$ December 31, 2021Operating<br>FundCapital<br>FundEndowment<br>FundFundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Gue Scout Summer Adventure<br>Cub Scout resident camp<br>General operations $  476$ General operations<br>General operations $  476$ $ 476$ General operations<br>General operations $  476$ $ -$ General operations<br>General operations <th>December 31, 2022</th> <th></th> <th>Operating<br/>Fund</th> <th>Capital<br/>Fund</th> <th>Endowment<br/>Fund</th> <th>Total</th> | December 31, 2022                             |    | Operating<br>Fund | Capital<br>Fund | Endowment<br>Fund | Total   |
|---|---|----|-------------------|-----------------|-------------------|---------|
| Building and equipment maintenance\$-\$28,470\$-\$28,470Lawton Scout Summer Adventure1,1251,125-1,125Cub Scout resident camp1,1251,125-1,125General operations-1,723-1,723-1,723Capital campaign-17,670-17,670-17,670Total subject to expenditure for specified-17,670-17,670-17,670Total subject to passage of time:<br>Friends of Scouting37,45037,450Subject to passage of time43,99143,991Subject to endowment spending policy and<br>appropriation:<br>General use-714,116714,116Total net assets with donor restrictions\$46,241\$47,863\$714,116\$Subject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure-\$2,100\$-\$\$2,100Lawton Scout Summer Adventure476476-476-476General operations\$2,100\$-\$2,100Lawton Scout Summer Adventure476476-476General operations\$674-476General operations\$2,100\$-\$ <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<>   |   |    |                   |                 |                   |         |
| Lawton Scout Summer Adventure1,1251,125Cub Scout resident camp1,1251,125General operations-1,723-1,723Capital campaign-17,670-17,670Total subject to expenditure for specified2,25047,863-50,113purpose2,25047,86337,450Subject to passage of time:6,541Friends of Scouting37,45037,450Special events6,5416,541Total subject to passage of time43,99143,991Subject to endowment spending policy and appropriation:<br>General use714,116714,116Total net assets with donor restrictions\$46,241\$47,863\$714,116\$Subject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Cub Scout resident camp\$2,100\$-\$2,100Lawton Scout Summer Adventure476476-476-476General operations52,100\$-\$2,100Lawton Scout Scout resident camp476476-476General operations674-674-674   |   |    |                   |                 |                   |         |
| Cub Scout resident camp1,1251,125General operations-1,723-1,723Capital campaign-17,670-17,670Total subject to expenditure for specified<br>purpose2,25047,863-50,113Subject to passage of time:<br>Friends of Scouting37,45037,450Special events6,5416,541-Total subject to passage of time43,99143,991Subject to endowment spending policy and<br>appropriation:<br>General use714,116714,116Total net assets with donor restrictions\$46,241\$47,863\$714,116\$Subject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure-\$2,100\$-\$2,100Lawton Scout Summer Adventure476476-476-476General operations52,100\$-\$2,100Lawton Scout resident camp476476-476General operations52,100\$-\$2,100Lawton Scout resident camp476476-476-476General operations674-674-674-476   | <b>o</b> 11                                   | \$ | - \$              | 28,470          | \$-\$             | -       |
| General operations-1,723-1,723Capital campaign-17,67017,670Total subject to expenditure for specified<br>purpose2,25047,863-50,113Subject to passage of time:<br>Friends of Scouting37,45037,450Special events6,5416,541Total subject to passage of time43,99143,991Subject to endowment spending policy and<br>appropriation:<br>General use714,116714,116Total net assets with donor restrictions\$46,241\$47,863\$714,116\$Subject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure\$-\$\$2,100\$-\$2,100Lawton Scout Summer Adventure<br>General operations476476-476General operations\$2,100-\$-\$2,100Subject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Cub Scout resident camp<br>General operations-\$2,100\$-\$2,100Capital<br>Fund476476-476Cub Scout resident camp<br>General operations574-674  |   |    | •                 | -               | -                 | -       |
| Capital campaign-17,670-17,670Total subject to expenditure for specified<br>purpose2,25047,863-50,113Subject to passage of time:<br>Friends of Scouting37,45037,450Special events6,5416,541Total subject to passage of time43,99143,991Subject to endowment spending policy and<br>appropriation:<br>General use714,116714,116Total net assets with donor restrictions\$46,241\$47,863\$714,116\$December 31, 2021Operating<br>FundCapital<br>FundEndowment<br>FundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure\$-\$\$2,100\$-\$\$2,100Lawton Scout Summer Adventure476<br>476<br>476<br>6-476<br>6-476<br>6-476General operations52,100\$-\$2,100Lawton Scout Summer Adventure476<br>476<br>476<br>6-476General operations52,100\$-\$2,100Lawton Scout Summer Adventure476<br>476<br>6-476-476General operations674-674-<   | •   |    | 1,125             | -               | -                 | -       |
| Total subject to expenditure for specified<br>purpose2,25047,863-50,113Subject to passage of time:<br>Friends of Scouting37,45037,450Special events6,5416,541Total subject to passage of time43,99143,991Subject to endowment spending policy and<br>appropriation:<br>General use714,116714,116Total net assets with donor restrictions\$46,241\$47,863\$714,116\$808,220December 31, 2021Operating<br>FundCapital<br>FundEndowment<br>FundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure\$-\$\$2,100\$\$\$\$2,100Lawton Scout Summer Adventure476<br>476476<br>476-476<br>476-476<br>476-476<br>476General operations-674-674-674  | General operations                            |    | -                 | 1,723           | -                 | 1,723   |
| purpose2,25047,863-50,113Subject to passage of time:<br>Friends of Scouting<br>Special events37,45037,450Special events6,5416,541-6,541Total subject to passage of time43,99143,991Subject to endowment spending policy and<br>appropriation:<br>General use714,116714,116Total net assets with donor restrictions\$46,241\$47,863\$714,116\$December 31, 2021Operating<br>FundCapital<br>FundEndowment<br>FundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure<br>Cub Scout resident camp<br>General operations-\$\$2,100476<br>General operations476<br>476<br>-476<br>-476  |   |    | -                 | 17,670          | -                 | 17,670  |
| Subject to passage of time:       37,450       -       -       37,450         Special events       6,541       -       -       6,541         Total subject to passage of time       43,991       -       -       43,991         Subject to endowment spending policy and appropriation:       -       -       714,116       714,116         Total net assets with donor restrictions       \$       46,241       \$       47,863       \$       714,116       \$         Subject to expenditure for specified purpose:       Building and equipment maintenance       \$       -       \$       2,100       \$       -       \$       2,100         Lawton Scout Summer Adventure       476       -       -       476       -       476         Cub Scout resident camp       476       -       -       674       -       674   | Total subject to expenditure for specified    |    |                   |                 |                   |         |
| Friends of Scouting37,45037,450Special events6,5416,541Total subject to passage of time43,99143,991Subject to endowment spending policy and appropriation:<br>General use714,116714,116Total net assets with donor restrictions\$46,241\$47,863\$714,116\$808,220Operating<br>FundCapital<br>FundEndowment<br>FundDecember 31, 2021PrindCapital<br>FundEndowment<br>FundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure-\$\$2,100\$-\$2,100Lawton Scout Summer Adventure476476-476-476General operations-674-674-674-674  | purpose                                       |    | 2,250             | 47,863          | -                 | 50,113  |
| Special events6,5416,541Total subject to passage of time43,99143,991Subject to endowment spending policy and<br>appropriation:<br>General use714,116714,116Total net assets with donor restrictions\$46,241\$47,863\$714,116\$December 31, 2021Operating<br>FundCapital<br>FundEndowment<br>FundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure\$-\$\$2,100\$-\$\$2,100Lawton Scout Summer Adventure<br>General operations476<br>476<br>476<br>-476<br>-476<br>-476<br>476<br>-674-674-674  | Subject to passage of time:                   |    |                   |                 |                   |         |
| Total subject to passage of time43,99143,991Subject to endowment spending policy and<br>appropriation:<br>General use714,116714,116Total net assets with donor restrictions\$46,241 \$47,863 \$714,116 \$808,220Operating<br>FundCapital<br>FundEndowment<br>FundDecember 31, 2021Operating<br>FundCapital<br>FundEndowment<br>FundSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure\$-\$\$2,100<br>476-\$\$2,100<br>476Cub Scout resident camp<br>General operations476476476-476   | Friends of Scouting                           |    | 37,450            | -               | -                 | 37,450  |
| Subject to endowment spending policy and appropriation:         General use       -       -       714,116       714,116         Total net assets with donor restrictions       \$       46,241 \$       47,863 \$       714,116 \$       808,220         December 31, 2021       Operating<br>Fund       Capital<br>Fund       Endowment<br>Fund       Endowment         Subject to expenditure for specified purpose:       Building and equipment maintenance       \$       -       \$       2,100       \$       -       \$       2,100         Lawton Scout Summer Adventure       476       -       -       476       -       476         General operations       -       674       -       674       -       674  | Special events                                |    | 6,541             | -               | -                 | 6,541   |
| appropriation:<br>General useCapital net assets with donor restrictions\$46,241\$47,863\$714,116\$808,220December 31, 2021Operating<br>FundCapital<br>FundEndowment<br>FundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance\$-\$\$2,100\$-\$\$2,100Lawton Scout Summer Adventure476476476-476 <t< td=""><td>Total subject to passage of time</td><td></td><td>43,991</td><td>-</td><td>-</td><td>43,991</td></t<>  | Total subject to passage of time              |    | 43,991            | -               | -                 | 43,991  |
| General use714,116714,116Total net assets with donor restrictions\$46,241 \$47,863 \$714,116 \$808,220December 31, 2021Operating<br>FundCapital<br>FundEndowment<br>FundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure\$-\$\$,2100 \$  | , , ,   |    |                   |                 |                   |         |
| Operating<br>FundCapital<br>FundEndowment<br>FundDecember 31, 2021FundFundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance\$- \$2,100Lawton Scout Summer Adventure476-476Cub Scout resident camp476-476General operations-674-674   |   |    | -                 | -               | 714,116           | 714,116 |
| December 31, 2021FundFundFundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure- \$ 2,100 \$ - \$ 2,100- \$ 2,100Lawton Scout Summer Adventure476 476Cub Scout resident camp476 476General operations-674-674  | Total net assets with donor restrictions      | \$ | 46,241 \$         | 47,863          | \$ 714,116 \$     | 808,220 |
| December 31, 2021FundFundFundTotalSubject to expenditure for specified purpose:<br>Building and equipment maintenance<br>Lawton Scout Summer Adventure- \$ 2,100 \$ - \$ 2,100- \$ 2,100Lawton Scout Summer Adventure476-476Cub Scout resident camp476-476General operations-674-674  |   |    | Operating         | Capital         | Endowment         |         |
| Building and equipment maintenance\$-\$2,100\$-\$2,100Lawton Scout Summer Adventure476476Cub Scout resident camp476476General operations-674-674  | December 31, 2021                             |    | •                 | •               |                   | Total   |
| Building and equipment maintenance\$-\$2,100\$2,100Lawton Scout Summer Adventure476476Cub Scout resident camp476476General operations-674-674   | Subject to expenditure for specified purpose: |    |                   |                 |                   |         |
| Lawton Scout Summer Adventure476-476Cub Scout resident camp476-476General operations-674-   |   | Ś  | - \$              | 2,100           | \$ - \$           | 2,100   |
| Cub Scout resident camp476-476General operations-674-674  | <b>o</b> 11                                   | Ŧ  |                   | _,;             | · ·               | -       |
| General operations - 674 - 674  |   |    |                   | -               | -                 |         |
|   | •   |    | -                 | 674             | -                 |         |
|   | Capital campaign                              |    | -                 | 29,000          | -                 | 29,000  |

### Note 10: Net Assets and Restrictions (Continued)

| Total subject to expenditure for specified purpose      | 952             | 31,774    | -          | -       |
|---|-----------------|-----------|------------|---------|
| Subject to passage of time:                             |                 |           |            |         |
| Friends of Scouting                                     | 26,023          | -         | -          | 26,023  |
| Eagle dinner  | 2,501           | -         | -          | 2,501   |
| Total subject to passage of time                        | 28,524          | -         | -          | 28,524  |
| Subject to endowment spending policy and appropriation: |                 |           |            |         |
| General use   | -               | -         | 794,334    | 794,334 |
| Total net assets with donor restrictions                | \$<br>29,476 \$ | 31,774 \$ | 794,334 \$ | 855,584 |

Net assets were released from donor restrictions during 2022 and 2021 by incurring expenses satisfying the restricted purposes or by the occurrence of other events specified by the donors as follows as of December 31:

| Years Ended December 31,                   | 2022             | 2021   |
|--|------------------|--------|
|  |                  |        |
| Satisfaction of program restrictions:      |                  |        |
| Building and equipment maintenance         | \$<br>2,220 \$   | 2,700  |
| Endowment fund                             | 81,718           | -      |
| Capital campaign                           | 25,800           | -      |
| Satisfaction of time restrictions:         |                  |        |
| Friends of Scouting                        | 26,020           | 27,500 |
| Special events                             | 2,500            | 2,500  |
|  |                  |        |
| Total net assets released from restriction | \$<br>138,258 \$ | 32,700 |

### Note 11: Paycheck Protection Program

In 2020, the Council was granted and received a \$120,412 award under the Paycheck Protection Program ("PPP") administered by a Small Business Administration ("SBA") approved partner. The Council initially recorded the award as a refundable advance and subsequently recognized grant revenue in accordance with guidance for conditional contributions; that is, once the measurable performance or other barrier and right of return of the PPP award no longer existed. The Council has recognized \$120,412 as grant revenue for the year ended December 31, 2021, which represents 100% of the award.

### Note 12: Special Event Revenue

Gross receipts from special fundraising events recorded by the Council consist of exchange transaction revenue and contribution revenue. As a result of adopting FASB ASU 2014-09 during 2019, the Council is required to separately present the components of this revenue.

| Years Ended December 31,                           | 2022             | 2021    |
|--|------------------|---------|
|  |                  |         |
| Contribution revenue                               | \$<br>75,551 \$  | 87,639  |
| Exchange transaction revenue (benefit to customer) | 43,707           | 14,552  |
|  |                  |         |
| Total special event revenue                        | \$<br>119,258 \$ | 102,191 |

### Note 13: Rental Income

The National Council operates a Scout shop within the Tucson area. The National Council manages the Scout shop and pays the Council a commission of 8 percent on gross sales up to \$750,000 and 13 percent on sales in excess of \$750,000. The commissions earned (before expenses) by the Council during 2022 and 2021 amounted to \$19,057 and \$16,515, respectively, which are included in other revenue in the Statements of Activities and Changes in Net Assets.

### **Note 14: Retirement Plans**

The National Council has a qualified defined benefit pension plan (the "Plan") administered at the national office that covers employees of the National Council and local Councils including this local area council. The Plan name is *the Boy Scouts of America Master Pension Trust-Boy Scouts of America Retirement Plan for Employees* and covers all employees who have completed one year of service and who have agreed to make contributions. Effective August 1, 2020, the plan was frozen to all employees. The Council contributes 12 percent of eligible employees' compensation to the Plan. Pension expense (excluding the contributions made by employees) for the years ended December 31, 2022 and 2021 was \$28,506 and \$21,858, respectively, and covered current service cost. The actuarial information for the plan as of February 1, 2022, indicates that it is in compliance with ERISA regulations regarding funding.

### Note 14: Retirement Plans (Continued)

The Council sponsors a 401(k) profit-sharing plan (the "401(k) Plan") that covers all eligible employees. Employees 21 years of age and older are eligible to make salary reduction contributions. In order to be eligible for employer matching contributions, the employee must be at least 21 years of age and have completed one year of service as defined by the 401(k) Plan. The Council matches 50% of the first 3% of compensation that employees contribute. During 2019, the Council began placing a flat 6% contribution of staff salaries and an additional matching amount for staff that choose to defer pay. The Council made contributions of \$9,438 and \$7,926, respectively, to the 401(k) Plan during the years ended December 31, 2022 and 2021.

### **Note 15: Deferred Compensation Plan**

During May 2015, the Council established a 457(b) Eligible Tax-Exempt Deferred Compensation Plan for the benefit of its Scout Executive. Employer contributions are discretionary each year as determined by the board and/or the Chief Executive Officer. The Council did not make contributions to the plan during the years ended December 31, 2022 or 2021.

### **Note 16: Related Parties**

The Council pays a national service fee to the Boy Scouts of America, Inc. (BSA), a related party, annually. The BSA oversees the Council's program and sets rules and regulations that the Council must follow. For the years ended December 31, 2022 and 2021 this fee totaled \$17,998 and \$15,750, respectively.

### Note 17: Concentration of Credit Risk

The Council maintains cash balances at financial institutions where the accounts are insured by the Federal Deposit Insurance Corporation (FDIC) for up to \$250,000. At certain times during the year, cash balances may be in excess of FDIC coverage. The Council has not experienced any losses in such accounts, and believes it is not exposed to any significant credit risk on cash.

### Note 18: Liquidity

The Council's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are as follows:

| As of December 31,  | 2022             | 2021      |
|---|------------------|-----------|
|   |                  |           |
| Cash - Operating Fund   | \$<br>123,541 \$ | 193,358   |
| Accounts receivable - Operating Fund  | 33,140           | 7,724     |
| Contributions receivable - Operating Fund                                     | 35,400           | 24,045    |
|   |                  |           |
| Total financial assets as of end of year                                      | 192,081          | 225,127   |
|   |                  |           |
| Appropriation from board-designated endowment for general expenditure in      |                  |           |
| subsequent year   | 81,926           | 98,739    |
|   |                  |           |
| Less: Net assets with donor restrictions                                      | (46,241)         | (29,476)  |
| Less: Custodial accounts  | (183,713)        | (209,710) |
|   |                  |           |
| Financial assets available to meet cash needs for general expenditures within |                  |           |
| one year  | \$<br>44,053 \$  | 84,680    |

The Council's endowment funds consist of donor-restricted endowments and a Board-designated endowment. Income from donor-restricted endowments is restricted for specific purposes and, therefore, is not available for general expenditure. The Board designated endowment has a spending rate of up to 5% of the three year average balance of the endowment fund at the end of the second quarter of the previous budget year, \$81,926 and \$98,739 of appropriations from the endowment will be available within the next 12 months as of December 31, 2022 and 2021, respectively.

As part of the Council's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Council invests cash in excess of daily requirements in short-term investments. Additionally, the Council has a Board-designated endowment of \$436,759. Although the Council does not intend to spend from its Board-designated endowment other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, amounts from its board-designated endowment could be made available if necessary.

### Note 19: Commitments and Contingencies

#### Litigation and Contingencies and Contribution to Settlement Trust Liability

The Council has been named as a defendant or has been made aware of personal injury claims against it. The Council has and will continue to vigorously defend these actions. These claims are covered by the National Council, Boy Scouts of America's general liability insurance program ("GLIP"). At the present time, management is unable to estimate a probable outcome of these matters and accordingly no provision for liabilities, if any, has been made in the accompanying financial statements. Changes in state law could result in additional claims being asserted against the Council.

The National Council has been named as a defendant in lawsuits alleging sexual abuse, including claims for compensatory and punitive damages. Some of these claims arise out of conduct occurring on Council property and/or were committed by Council employees or volunteers, and in some cases the Council is named as a co-defendant with the National Council. The National Council has disclosed that in the event that its GLIP or its reserves are insufficient to resolve such claims, it is their opinion that the total amount of payments to resolve current and future claims could have a significant impact on the financial position or results of operations of the National Council.

The National Council provides the Council with a charter, program materials and support for administration as well as sponsoring certain benefit plans for Council employees. Since 1978 the National Council has operated a GLIP in which the Council participates. On February 18, 2020, the National Council filed for protection under chapter 11 of the United States Bankruptcy Code. The National Council continues to operate its business in the ordinary course and has received bankruptcy court approval to continue its relationship with the Councils including the benefit and insurance programs noted above. Neither the Council nor any other local council are currently parties to the bankruptcy proceeding. The court has granted a stay on litigation against both the National Council and local councils and the National Council has proposed a plan of reorganization that would protect local councils from any further legal exposure for abuse claims arising prior to February 18, 2020. Such plan will require a contribution from local councils. The Council's contribution was expected to be \$1,080,484. Accordingly, the Council recorded an accrued expense in the Endowment Fund at December 31, 2021 for \$1,080,484 in the statement of financial position and a corresponding expense (contribution to settlement trust) in the statement of activities for the year ended December 31, 2021. During 2022, the Council paid for this liability from endowment net assets without donor restrictions and through sales of various Council properties.