

**Minutes of the Council Executive Committee****June 24, 2025**

The meeting was opened at 5:30 pm at the Council Service Center and on zoom by Steve Odenkirk, Council President. A quorum was present.

**Present:** Steve Odenkirk, Joel Stoltz, John Will, Lisa Wylie

**Excused:** David Alvarez, Jeff Brunet, Tom Kittle, Fred Petersen

**Staff:** Shannon Roberts, Mike Korcheck

**Summary of Action:**

- **Safety Minute:** Roberts noted that outside temperatures high! It is important to stay hydrated. Even at Camp Lawton.
- **Membership Report:** Please see the report for additional details...
  - a. Wylie met with Roberts, Ethan Crisp (District Director) and Matthew Ball (DE) to review the membership plan and set a strategy for Fall Cub Scout recruitment support activities. We're set up in a good place for Fall recruiting.
  - b. We've launched a contest for Cub Scout Packs to win Dave & Busters gaming certificates by earning points based on completing recruiting tasks. These tasks include scheduling a join night and ensuring their BeaScout pin is updated.
  - c. Wylie met with Mike Martin, the new Cochise District Membership Chair and reviewed the membership plan..
  - d. Odenkirk asked about the new Cub Scout program. Wylie noted that the program has been very well received. Leaders say that it is well organized and easier to administer.
- **Will presented the June Treasurer's report. The Committee reviewed this report and the May 2025 financials & June 2025 Finance Committee Report** that were provided prior to the meeting.
  - a. YTD results through May: Actuals compared to the Budget show the Council deficit is now \$84k more than the budgeted deficit.
  - b. **Income/Revenue falling short of budget:** Council revenue is \$81k short of the budgeted plan YTD. One piece of good news is that we received a \$50k donation to the Good Scout Lunch in honor of Edmund Marquez. That brought the event to a nearly \$55k net positive.
  - c. **Expense accounts tracking favorably to budget:** Expenses for the year are only \$3k over budget.
  - d. Will noted that Roberts/Korcheck provided an updated midyear budget for July through December and it is currently being reviewed. Every budget line item is a candidate for change. The expectation is that an updated budget will be reviewed and agreed to prior to our July Board meeting.
  - e. Stoltz motioned that the Committee approve the Treasurer's Report, the May2025 financials and the June 2025 Finance Committee notes. Wylie seconded and **the motion was approved unanimously.**
- **Commissioner's Report:**
  - a. Stoltz provided the Performance Standards report and this was provided in the read-ahead packet
  - b. Stoltz was at Camp Lawton during Scouts BSA Summer Camp today. He got to talk with about 30 Scouts and 15 Leaders. He wanted to let them know that the Commissioner Corps there to help them with their program delivery. He also asked them what we as a Council are doing well and what other programs they'd like to see. The most common response was that they are having fun during the camp, but they would love to have a pool available.

- c. Stoltz also talked to 3 Unit Leaders at Camp that started with Cub Scouts and went through the program and earned their Eagle Scout rank. They thought so highly of the program, that their kids are now in Cub Scouts. Scouting does make an impact.
- **Scout Executive Report: Roberts presented the following:**
  - a. Reminded everyone that this is our slow period for getting new Scouts in the door.
  - b. Our FOS goal is \$152k and we've collected \$57,451. Odenkirk asked Korcheck to provide a Board Member FOS giving report. Odenkirk will contact those who haven't made a meaningful contribution to see if they have plans to do so.
  - c. We had a successful Cub Adventure weekend with 25 youth and 23 adults participating. We also ran a good Community Camp with ten youth participants. Scouts BSA Summer Camp week 1 concluded and week 2 will end this weekend. We have 54 youth and 19 adults participating in the two camps. NYLT will run from July 7-12, and we have 40 youth and 5 adults registered. We will conduct our Salesmanship Merit Badge on August 9<sup>th</sup> and we currently have 9 of the ten slots filled.
  - d. A reminder that we've moved the Legends Ball of Tucson to November 15<sup>th</sup>, due to conflicts with other scheduled fundraisers at El Conquistador.
  - e. We continue to look for a way to relocate the Council office as cheaply as possible. There are a couple of good locations in play and we're working with the owner to see what type of penalty we'd pay to move early.
  - f. TEP has changed their giving strategy in that they are now focusing on donating to organizations that deal with wilderness fire prevention. We're getting creative to see if we can fit that into our training programs to meet this new requirement.
  - g. Korcheck noted that the NCAP assessment went very well. We had only one deviation for not having shooting sports logs at either range. We'll correct that on the spot and create them during the rest of the current camp. We had zero non-compliant items. We are accredited for another year.
  - h. Korcheck mentioned that we've received the draft Form 990s for the Council and for the Trust. He reviewed them and didn't see anything out of the ordinary. We plan to review them at the next Finance Committee meeting and then present them to the Board for approval.
- **Other Strategic Discussion Items:**
  - 1. Sale of Double V: Momentum has slowed with Pima County as we are having trouble getting meetings scheduled with the decision-makers. It was asked if there were still other interested parties, but the money being offered is well below market value. Roberts mentioned that if this doesn't close soon, we should mention to them that in the event that we merge with a different Council, that new Council may not want to sell the property at all.
  - 2. Will mentioned that we should start preparing with Phil Shipley and National for a potential merger with another Council due to our financial situation. Roberts has started discussions with Shipley and will continue to do so, when he returns from vacation next week.
  - 3. Devin Allard, our Audit Chair, has taken over the Endowment Fund program from Don Riegger. He has started going through the files Jitasa has provided. Odenkirk believe we may be able to recover up to about \$350k for operations in the short to medium term. It will likely take longer to recover the rest if it's possible at all.
- **Consent items, and submitted reports included in the packet:**
  - a. The committee reviewed the May 23, 2024, Board of Directors meeting minutes, the Performance Standards and the FOS report. Odenkirk asked for a vote to accept the reports as presented. **There were no objections, and the vote passed unanimously.**
  - b. The Programs Update and Properties Reports were not provided.

- **Highlights & Upcoming events**

|                   |                                                    |
|-------------------|----------------------------------------------------|
| <b>June 22-28</b> | <b>Scouts BSA Summer Camp Week 2 – Camp Lawton</b> |
| <b>June 25</b>    | <b>Council Commissioner Cabinet Meeting</b>        |
| <b>July 6-12</b>  | <b>NYLT – Camp Lawton</b>                          |
| <b>July 10</b>    | <b>Council Roundtable</b>                          |
| <b>July 16</b>    | <b>Council Program Meeting</b>                     |
| <b>July 23</b>    | <b>Council Commissioner Cabinet Meeting</b>        |
| <b>July 22</b>    | <b>Board of Directors Meeting, TBD</b>             |
| <b>August 26</b>  | <b>Executive Committee Meeting, Council Office</b> |

- At 6:53pm Odenkirk closed the meeting.

**Our next meeting will be:  
Board of Directors Meeting  
July 22, 2025  
Council Office and Zoom**



**Steve Odenkirk**  
**Council President**



**Shannon Roberts**  
**Scout Executive/Secretary**